

# The NSW Netball Association Limited Council Meeting Minutes



**Date:** Saturday 30 March 2019

**Time:** at the conclusion of the Annual General Meeting

**Venue:** Netball Central, 2 Olympic Boulevard, Sydney Olympic Park

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**THE NEW SOUTH WALES NETBALL ASSOCIATION LIMITED  
MARCH 2019 GENERAL COUNCIL MEETING**

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Council Meeting of the New South Wales Netball Association Limited held on **Saturday 30 March 2019** at **Genea Netball Centre, 2 Olympic Boulevard, Sydney Olympic Park**

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## MINUTES

**The meeting commenced at 11:53am.**

### **1. Present**

The President declared the meeting open at 11.53 am, made acknowledgement to Country and welcomed delegates.

#### **Delegates:**

<b>Full Name</b>	<b>Association</b>
Tara Banbury	Bankstown City Netball Association
Emma Borg	Bankstown City Netball Association
Cathy Aird	Baulkham Hills Shire Netball Association
Keryn Twining	Baulkham Hills Shire Netball Association
Kathy Booth	Blacktown City Netball Association
Belinda Barber	Blacktown City Netball Association
Jenny Walker	Blue Mountains Netball Association
Anthony Platter	Camden & District Netball Association
Gail Lees	Camden & District Netball Association
Nancy Marshall	Campbelltown Netball Association
Dianne Pascoe	Charlestown Netball Association
Marlene Harrison	Charlestown Netball Association
Jayne Occhiuto	City of Sydney Netball Association
Suzanne Simpson	City of Sydney Netball Association
Di Bills	Eastwood Ryde Netball Association
Carol Baiton OAM	Fairfield City District Netball Association
Belinda Beresford	Gosford Netball Association
Joy Dasan	Gosford Netball Association
Lyn Burgess	Hills District Netball Association

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<b>Full Name</b>	<b>Association</b>
Doug McColl	Hills District Netball Association
Michele Harvey	Illawarra District Netball Association
Anne Tait	Inner West
Kathy Staggs	Ku-Ring- Gai Netball Association
Anne Doring OAM	Life Member
Dell Saunders OAM	Life Member
Rodney Watson OAM	Life Member
Bev Dew OAM	Lismore District Netball Association
Jennie Webster OAM	Liverpool City Netball Association
Colette Longley	Manly Warringah Netball Association
Helen Dean	Manly Warringah Netball Association
Clare McCabe	Men's Netball NSW
Brent Ferguson	Men's Netball NSW
Cheryl Hernando	Newcastle Netball Association
Ellen Monaghan	Newcastle Netball Association
Glenys Paranihi	Northern Suburbs Netball Association
Michele Turner	Orange Netball Association
Lyn Welfare	Parramatta Auburn NA
Joy Gillett OAM	Penrith District Netball Association
Judith Sibbald	Penrith District Netball Association
Marie Kelly	Randwick District Netball Association
Fran Reynolds	Randwick District Netball Association
Gail Mayers	Singleton Netball Association
Helen Andrews	St George District Netball Association
Karen Salter	Sutherland Shire Netball Association
Anne Heptinstall	Sutherland Shire Netball Association
Madeline Allen	Westlakes District Netball Association
Louise Sullivan	President
Ruth Havrlant	Director
Diana Fraser	Director
Myles Baron-Hay	Director
Vincent De Luca OAM	Director
Carol Murphy	Director
Katherine Simmonds	Director
Claire Tynan	Director

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## Observers:

<b>Full Name</b>	<b>Association</b>
Sue Johns	Newcastle Netball Association

## Netball NSW Staff:

<b>Full Name</b>	<b>Title</b>
Carolyn Campbell	Chief Executive Officer
Mike Anderson	Chief Operating Officer
Lauren Woods	General Manager, Stakeholder Relations
Melissa Achten	Member Engagement Manager
Todd Pengilly	Association & Membership Coordinator
Shantel Cogno	Policy & Support Manager
Shohan Khan	Participation Manager
Nikki Horton	Head of Netball
Rebecca Shaw	General Manager Marketing Communication & Events
Tim Underwood	General Manager, Commercial & Corporate Partnerships
Karen de Ridder	Executive Support Officer
Claire Dale	Competitions Manager
Stephen Bourke	Facilities & Infrastructure Manager

## 2. APOLOGIES:

<b>Full Name</b>	<b>Association</b>
Kylie Tzavaras	Baulkham Hills District Netball Association
Alison Yates	Blue Mountains Netball Association
Shirley Connelly	Campbelltown District Netball Association
Ann Stewart	Campbelltown District Netball Association
Karen Weeks	Dubbo Netball Association
Sam Rumble	Dungog and District Netball Association
Cathy Glover	Hastings Valley Netball Association
Rosemary Miller	Hastings Valley Netball Association
Vicki Turner	Hawkesbury City Netball Association
Jennie Thompson	Hills District Netball Association
Dianne Elvy	Illawarra District Netball Association
Lyn Holmes	Illawarra District Netball Association
Marilyn Melhuish OAM	Life Member

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<b>Full Name</b>	<b>Association</b>
Maureen Boyle OAM	Life Member
Wendy Archer AM	Life Member
Lynne Quinn OAM	Life Member / Fairfield District NA
Anne Sargeant OAM	Life Member
Estelle Lawler	Liverpool City Netball Association
Amanda Hills	Nelson Bay Netball Association
Jodi Cassar	Port Stephens Netball Association
Kathy Rembisz	Shoalhaven Netball Association
Wilma Klein	Shoalhaven Netball Association
Rebecca MacKenzie	Tamworth Netball Association
Pam Burt	Westlakes Netball Association
Lisa Coackley	Woy Woy Peninsula Netball Association
Nichole Barnes	Woy Woy Peninsula Netball Association
Frank Passmore	Wyong District Netball Association
Neita Matthews OAM	Life Member
Carolyn Campbell	CEO

**MOVED** Charlestown **Seconded** Grafton that the apologies from the Annual General Meeting be also accepted for the Council meeting, with the additions noted above.

**CARRIED**

### 3. Previous Minutes

#### 3.1 Minutes of the Extra Ordinary Council Meeting held 03 November 2018.

**MOVED:** Camden **Seconded:** Anne Doring OAM (Life Member) that the minutes from the Extra Ordinary Council Meeting held 03 November 2018 be adopted as tabled.

**CARRIED**

**ACTION:** Amend and publish the minutes of Extra Ordinary Council 03 November 2018.

#### 3.2 Minutes of the Council Meeting held 03 November 2018

The following amendment to the minutes was noted by Campbelltown Netball Association:

##### 4 Business Arising

- *Campbelltown Manly:* Sought update re Page 7 minute about Manly's request regarding commercial possibilities re tents.
  - *Tim Underwood (General Manager Corporate and Commercial Partnerships) advised that tent supply company is unwilling to enter into commercial agreement/partnership at this time.*

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**MOVED:** Camden **Seconded** Anne Doring OAM (Life Member) That amendment to Item 4 of the minutes from the Council Meeting held 03 November 2018 and that the minutes be adopted as tabled.

**CARRIED**

**ACTION:** Amend and publish the minutes of Council 03 November 2018.

## 4. Business Arising

Nil.

President introduced three new Board members: Claire Tynan, Katherine Simmonds and Carol Murphy.

President requested to suspend standing orders to move to item 10.1 Strategic Planning Session

**MOVED:** Sutherland **Seconded:** Liverpool to suspend standing orders

**CARRIED**

## 10.1 Strategic Planning Workshop, 2020 onwards (by external facilitator Andrew Hamilton)

**Resumption of standing orders**

## 5. Correspondence

There are no items of correspondence to be tabled for this meeting.

## 6. Business Arising from Correspondence

Nil.

## 7. Applications for Membership

No applications for Membership have been received.

## 8. Notices of Motion

There are no notices of motion to put forward to Council.

## 9. Reports

### 9.1 Board of Directors Report

**MOVED:** Charlestown **Seconded:** Blue Mountains That the Board of Directors report be adopted as tabled.

**CARRIED**

### 9.2 Finance Report

Michael Anderson (COO) spoke to the January 2019 and February 2019 accounts (and apologised that the February report was not handed out at the sign-in desk – this would be circulated later), noting full year forecast profit of circa \$30,000 at EBITDA level (earnings before interest, taxation, depreciation and amortisation) compared to budgeted profit of circa \$27,000 (EBITDA level). Reduction in profit for the 2019 year compared to 2018 is due to the difficulty in commercially leveraging on SSN events at our primary existing venues Qudos Bank Arena and the Quay Centre.

We are anticipating to be slightly cash-flow negative for the year. Capitation numbers tracking strongly, 78,315 at end of February (up 2,400 year to date) - an encouraging result from last year's strong membership numbers. Just over 70% of our major revenue budget have been confirmed/sold as at the end of February. SSN membership targets will be a challenge.

In response to questions from Council about sponsorship of Netball Central, Tim Underwood (General Manager Corporate and Commercial Services) noted that Genea was now a Swifts partner, so their sponsorship has doubled but will not retain Netball Central naming rights. Although Genea sign is still on the building, Netball NSW is hopefully close to signing new naming rights partner. Bioglan is no longer a sponsor.

**MOVED:** Illawarra **Seconded:** Nelson Bay that the January 2019 Finance report be adopted as tabled.

**CARRIED**

### 9.3 CEO's Operational Report

**MOVED:** Camden **Seconded:** Gosford That the CEO's Operational report be adopted as tabled.

**CARRIED**

### 9.4 Appeals Tribunal Report – 2019 Competitions

**MOVED:** Fairfield **Seconded:** Illawarra That the Appeals Tribunal report be adopted as tabled.

**CARRIED**

## 10. General Business

### 10.1 Feedback from November 2018 Council meeting Strategic Planning Session (discussed earlier)

### 10.2 Data update

Lauren Woods (General Manager – Stakeholder Relations) presented participation data from the last four years, over regions. Explained the processes, uses and future web-based availability to Associations for future planning and focus on regional NSW, and the impact of Netball Australia's own participation framework which will filter down to Netball NSW.

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In response to questions from Manning Valley and Rodney Watson OAM (Life Member), Ms Woods confirmed that qualitative data is collected, that target is for Associations to be able to access the information and obtain specific reports, that data checking and completeness is being confirmed so that it should go out in the next two months, that the data is being launched on non-Netball NSW platform initially and we will work on how to integrate it with other Netball systems. Inner West asked how to obtain data from MyNetball if we cannot re-register. Ms Woods advised that data gathering had not migrated down into Netsetgo! yet as there are too many variables.

## 10.3 90 Years Presentation

Rebecca Shaw (General Manager Marketing, Events and Communication) briefed Council on the strategy, themes, events and fundraising opportunities for 90<sup>th</sup> anniversary year of netball in NSW. In response to questions by Nelson Bay and Blue Mountains about information dissemination Ms Shaw advised that event information would be added to the monthly memo.

Lyn Burgess OAM (Historical and Archives Panel) requested Associations to seek out historical netball items for Archives and liaise with Karen de Ridder at Netball NSW. Only ten Associations have given archive information over the last 30 years. There is a folder for every Association in NSW and some folders are empty.

**ACTION:** Add articles about 90<sup>th</sup> Anniversary events to monthly memo.

**ACTION:** Associations to seek out historical material for Netball NSW archives.

## 10.4 Other General Business

### 10.4.1 AGM Voting:

- Parramatta/Auburn: Council delegates did not receive the information from our Association. Moving forward could delegates be directly advised that voting papers are out so we know to find it from our Associations.
  - President: Memo was sent out to all Associations, including to email address of online voting delegate.
- Baulkham Hills: Received memo as secretary, also sent to delegates – some confusion over what was happening.
  - President: Netball NSW will survey to see how it worked or not, want to encourage participation, also in nominations committee.
- Mens: Found the voting process very easy, online process was easy.
- President acknowledged Anne Tait for her work in the nominations committee this year.
- City of Sydney: liked online voting, however would have liked to receive information on the candidates before the voting information from Netball NSW, Voting information was received after voting was submitted. Would also request to know who the life membership nomination nominees are.
  - President: Thank you for the feedback, will take it all on board.



## 10.4.2 Honours Acknowledgement

President congratulated Jennie Webster (Liverpool City), Shirley O'Brien (Ballina) and Yvonne Richardson (Mt Druitt) on being awarded OAM in New Year's honours list.

## 10.4.3 Commercial Sponsorships

Baulkham Hills: Thanked Tim Underwood (General Manager Corporate and Commercial Services) for support in commercial sponsorships.

- President: Actively seeking collaborative commercial opportunities. Our commercial partners are looking for grassroots exposure and Netball NSW is pushing for commercial opportunities that can flow easily to Associations.

## 10.4.4 MyNetball Proposed Motions

Manly: Directed by Manly Association to put three motions to Council as the MyNetball website is unworkable and difficult to negotiate.

1. That Netball NSW writes to Netball Australia Ltd expressing its serious concerns as to the efficacy of the MyNetball program, particularly that players have difficulty in registering due to the complexity of the process and some clubs have had unresolved issues with security of funds, spanning over a two-year period.
2. That any submissions received by Associations about Mynetball be forwarded to Netball Australia and a response be requested as to those issues.
3. That Netball NSW requests Netball Australia to call for tenders for a new program following the contract for MyNetball concluding.

**MOVED:** Manly **Seconded:** Sutherland that Manly's Motion 1 (above) be put to Council.

**CARRIED**

**MOVED:** Manly **Seconded:** Lismore That Netball NSW writes to Netball Australia Ltd expressing its serious concerns as to the efficacy of the MyNetball program, particularly that players have difficulty in registering due to the complexity of the process and some clubs have had unresolved issues with security of funds, spanning over a two-year period.

**CARRIED**

**MOVED:** Manly **Seconded:** Sutherland that Manly's Motion 2 (above) be put to Council.

**CARRIED**

**MOVED:** Manly **Seconded:** Hills That any submissions received by Associations about MyNetball be forwarded to Netball Australia and a response be requested as to those issues.

**CARRIED**

**MOVED:** City of Sydney **Seconded:** Lismore that Manly's Motion 3 (above) be put to Council.

**CARRIED**

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**MOVED:** City of Sydney **Seconded:** Lismore That Netball NSW requests Netball Australia to call for tenders for a new program following the contract for MyNetball concluding.

**NOT CARRIED**

Discussion:

- Lauren Woods (General Manager – Stakeholder Relations) explained the process of MyNetball problem resolution, escalation of problems to Netball Australia and Netball Australia’s actions. Netball NSW not interested in band aiding the MyNetball system, working group needs to find resolution.
- Hills, Parramatta, Penrith, Sutherland and Lismore spoke of the problems, errors and frustrations with the MyNetball website. Inner West noted that MyNetball certainly had problems but that system is better than what was available ten years ago (send the right message through the right channels)
  - President: absolutely understand the ongoing problems with MyNetball. Had asked Netball Australia to send a representative to Council to answer questions about MyNetball registrations. I would like to be able to make a decision based on all the information available at the time of tender so would not support Manly’s Motion 3 “That Netball NSW asks Netball Australia to call for tenders for a new program following the contract for MyNetball concluding”.
- Manly’s motion 3 NOT SUPPORTED

## 10.4.5 PCYC

- City of Sydney: Disappointing that PCYC was given permission by Netball NSW to run netball, what is pricing and how does it work under Netball NSW umbrella?
  - Shohan Khan (Participation Manager): We identified a need to provide other formats of netball and are exploring whether it is feasible to go with other models. This is a pilot program purely for research. Any provider can apply to run NetsetGO! but they need to be affiliated via an Association. Had previously denied requests by private providers (only accessed by schools). Pricing is exactly the same as Associations.
- City of Sydney: Is PCYC registering all their playing members?
  - Lauren Woods: That is a conversation we will have to have with them.
- City: Need to consider, prior to commencement, whether they affiliate with Netball NSW.
  - President: will take this question on notice also, and come back to you.
- Sutherland: Disappointing that we are only hearing about it now - any reason for secrecy? It has the potential to decrease Associations’ membership.
  - President: Take question on notice and come back to Council.
  - Lauren Woods (General Manager – Stakeholder Relations) NetsetGo! is a product, not a competition and the way it’s set up by Netball Australia is that it can be a membership type, to bring players to Associations.
- Hills: Expressed disappointment - if Netball NSW had communicated with us we would have been helping.
- Nelson Bay: Did a Netball NSW coach run it?
  - Lauren Woods: No, not to my knowledge.

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- Penrith: Council needs to be kept in the loop.
  - Lauren Woods: It is NetsetGo! skills session - they would be paying the Netball NSW capitation fees.

## 10.4.6 Metro League Umpiring

- Hills: No expression of interest in people who want to umpire in Divisions 5 and 6 of Metro League as they might want to get coaching by Netball NSW. What is the process for choosing umpires at 5/6 and within Premier League? Premier League are targeting umpires who are in the development program.
  - Nikki Horton (Head of Netball) Premier League has Tier 1 umpire, they are invited to be part of Tier 1 group. Umpires in Tier 2 group may also be invited depending on allocation and games, to umpire in Premier League if appropriate. Associations can put forward names for Metro League to be part of umpires in Metro League. We also take umpires from Night InterDistrict and Metro League and Divisions 5/6. Highly oversubscribed in terms of umpires to do Metro League. We go back to convenors to liaise with umpires how they can be developed for future years.
- Mens: what is culling criteria? Frustration at local level for progression of umpires.
  - Nikki Horton: Whole data. Lots of umpires are seen by umpire coaches, there is the opportunity to invite them into Night InterDistrict then evaluate whether to go into Divisions 5/6. Thorough surveying about umpires, we gather information from many sources.

**ACTION:** NNSW to provide further information on umpire surveying parameters.

President thanked everyone for their attendance and participation today.

**Meeting closed at 2.55pm.**