

The New South Wales Netball Association Limited

Notice of Council Meeting

Date: Saturday 18 March 2023

Time: 9:00am (AEDT)

Venue: Hybrid: Via Zoom video conference & Netball Central, Waratah Room, 2 Olympic Boulevard, Sydney Olympic Park

In accordance with clauses 13.13 and 13.14 of the Netball NSW Constitution (V1.13.2022), Netball NSW will be holding the 2023 March Council Meeting as a hybrid meeting. The meeting will be held at a physical location (Netball Central, Waratah Room) as well as online via ZOOM.

Instructions on how to join the ZOOM Video Conference including login details will be provided directly to all delegates on Thursday 16 March 2023. Information on how to download the Zoom application and system requirements appears in the accompanying memorandum.

THE NEW SOUTH WALES NETBALL ASSOCIATION LIMITED (ACN 001 685 007)

NOTICE OF THE 18 MARCH COUNCIL MEETING

Notice is hereby given that a hybrid Council Meeting of The New South Wales Netball Association Limited will be held on **Saturday 18 March 2023** at Netball Central, Waratah Room, 2 Olympic Boulevard, Sydney Olympic Park and via Zoom video conference.

Commencing 9:00am (Delegates are encouraged to connect via Zoom from 8:30am)

A G E N D A

1. MEETING OPENING.....	4
2. APOLOGIES	4
3. MINUTES OF THE PREVIOUS COUNCIL MEETING	4
3.1 Confirmation of the Minutes of the previous Council Meeting held on Saturday 05 November 2022.....	4
3.2 Business Arising from Minutes of the previous Council Meeting held on Saturday 05 November 2022	4
4. REPORTS.....	21
4.1 Board of Directors Report	21
4.1.1 November 2023 Meeting.....	21
4.1.2 Board Appointments 2023.....	21
4.1.3 Policies Updated	21
4.1.4 Vales.....	21
4.1.5 Order of Australia and Public Service Recipients	22
4.2 Finance Report	22
4.2.1 Overview	22
4.2.2 Financial Report: (for the period ending 31 January 2023).....	22
4.2.3 Budget for the Financial Year ending 2023	26
4.3 CEO's Operational Report	26
4.3.1 General Update.....	26
4.3.2 2023 - 2025 Netball NSW Strategic Plan	26

4.3.3	2023 NNSW Performance Measures	26
4.3.4	NNSW President and Chairperson.....	26
5.	GENERAL BUSINESS	27
5.1	Presentation: NNSW 2023 Performance Measures	27
5.2	Presentation: NNSW Community & Pathways Update	27
5.3	Presentation: NNSW Commercial & Marketing Update	27
5.4	Presentation: NSW Swifts Update	27
5.5	Presentation: Giants Netball Update	27

Stuart Corbishley
Company Secretary

NOTES:

- 1 As per clause 12.3 of the Netball NSW Constitution (V1.13.2022), delegates of Affiliate Members and other Voting Members may appoint a proxy to attend and vote at the Members' Meeting on their behalf.
- 2 The proxy must be a member of the Company.
- 3 The document appointing a proxy must:
 - a. Be in writing;
 - b. Include the name and address of the proxy;
 - c. Be signed on behalf of the Delegate of the Affiliate Member, or other Voting Member appointing the proxy;
 - d. Be received by the Company Secretary, Stuart Corbishley either at Netball Central, 2 Olympic Boulevard, Sydney Olympic Park, NSW, 2127 or by email to policy@netballnsw.com by **5:00pm (AEDT) on Thursday 16 March 2023**; and
 - e. State the name of the Company, and the Members Meeting(s) at which the appointment will be used.
- 4 No substitution of proxies may occur during the course of the Members' Meeting.

1. Meeting Opening

2. Apologies

3. Minutes of the previous Council Meeting

3.1 Confirmation of the Minutes of the previous Council Meeting held on Saturday 05 November 2022

A copy of the Minutes from the Council Meeting held Saturday 05 November 2022 is attached.

There were no amendments received.

3.2 Business Arising from Minutes of the previous Council Meeting held on Saturday 05 November 2022

Nil.

The New South Wales Netball Association Limited

Minutes of General Meeting of the Council

Date: Saturday 5 November 2022

Time: 9:00 am

Venue: Hybrid: Tennis NSW Function Room, Rod Laver Drive, Sydney Olympic Park and via Zoom video conference

THE NEW SOUTH WALES NETBALL ASSOCIATION LIMITED (ACN 001 685 007)

MINUTES OF 5 NOVEMBER 2022 COUNCIL MEETING

Council Meeting of The New South Wales Netball Association Limited held on **Saturday 5 November 2022** at the Tennis NSW Function Room, Rod Laver Drive, Sydney Olympic Park and via Zoom video conference

The meeting commenced at 9.04am

The President declared the meeting open at 9.04am, welcomed all Delegates in attendance and acknowledged the traditional owners of the land on which the meeting was being held in Sydney Olympic Park, the Wangal people of the Darug nation, and the traditional owners of the lands on which other attendees were attending the meeting via Zoom, paying respects to Elders past, present and emerging and to all Aboriginal and Torres Strait Islander people present.

Attendees were instructed to remain on mute, and to type their name and Association into the chat function to confirm their attendance.

The President **noted** that, in accordance with the Constitution, the quorum for the Council Meeting was the presence of 25% of more of Affiliate Members (being at least 29 Delegates of Affiliate Members) and 50% or more of Directors (being at least 5 Directors). The President **noted** that a total of 36 Delegates of Affiliate Members and all 9 Directors were in attendance at the meeting and, therefore, declared that a quorum was present.

The President acknowledged the presence of the following Directors at the meeting:

- Louise Sullivan (President & Chairperson);
- Clare Tynan (Deputy Chairperson);
- Michelle Champ;
- Vincent De Luca OAM;
- Sallianne Faulkner;
- Chris Lamb;
- Martha Lourey-Bird;
- Matt Miller; and
- Catherine Matthews,

the presence of the following staff members at the meeting:

- Tracey Scott (CEO);
- Tim Brown (CFO);
- Tim Fava (EGM, Community & Pathways);
- Tim Underwood (EGM, GIANTS Netball);
- Kath Tetley (EGM, NSW Swifts);
- Yael Reed (EGM, Commercial & Marketing);
- Nicole Toohey (EGM, People & Culture);

- Lucy Sayers (Policy & Member Protection Manager);
- Stacy Harding (Metro Regional Manager);
- Claire Dale (Competitions Manager);
- Kirsten Clarke (Regional Manager – Hunter & Central Coast);
- Danielle Robb (Association Support Coordinator); and
- Sandra Proudlock (Executive Officer to CEO),

and the presence of Stuart Corbishley, Netball NSW’s Company Secretary.

The President **noted** that the meeting was being recorded and outlined various housekeeping matters for the meeting, including the use of the Election Runner polling system for voting and the use of the Chat function for questions during the meeting for moving and seconding motions (using the full name of the Delegate and their Association).

4. Attendance

The President **noted** the following persons present at the meeting and apologies received:

4.1 Attendees

	Association	Name
1.	Armidale District Netball Association	Justine Kavanagh
2.	Armidale District Netball Association	Karen Frost
3.	Bankstown City Netball Association	Nicole Oram
4.	Baulkham Hills Shire Netball Association	Leanne Spears
5.	Baulkham Hills Shire Netball Association	Laurel Cunico
6.	Blacktown City Netball Association	Karen Szczerbanik
7.	Blacktown City Netball Association	Carol Aitken
8.	Blue Mountains Netball Association	Tracey Arnold
9.	Brunswick/Byron Netball Association	Narelle Anderton
10.	Callaghan Netball Association	Renee Ridgeway
11.	Camden & District Netball Association	Jennifer Bazley
12.	Campbelltown Netball Association	Justin Rea
13.	Campbelltown Netball Association	Michael Seery
14.	Charlestown Netball Association	Peta Forder
15.	Charlestown Netball Association	Dianne Pascoe OAM
16.	Dungog & District Netball Association	Sam Rumbel
17.	Eastwood Ryde Netball Association	Karen Waud OAM
18.	Eastwood Ryde Netball Association	Breanna Rosman
19.	Gosford Netball Association	Belinda Beresford
20.	Gosford Netball Association	Joy Dasan
21.	Grafton Netball Association	Brooke Burton
22.	Hastings Valley Netball Association	Cathy Glover
23.	Hastings Valley Netball Association	Rosemary Andrews

	Association	Name
24.	Hawkesbury Netball Association	Tracy Chalk
25.	Hawkesbury Netball Association	Jason Baker
26.	Hills District Netball Association	Jennie Thompson
27.	Hills District Netball Association	Lynette Burgess OAM
28.	Illawarra District Netball Association	Peiti Haines
29.	Inner West Netball Association	Leanne Blackmore
30.	Inner West Netball Association	Catherine Nealon
31.	Kiama Netball Association	Ted Beedles
32.	Ku-Ring-Gai Netball Association	Kathy Staggs
33.	Ku-Ring-Gai Netball Association	Jo-Anne Perry
34.	Lakeside Netball Association	Tammy Whitehead
35.	Lismore Netball Association	Leslie Kirk
36.	Liverpool City Netball Association	Melissa King
37.	Lower Clarence Netball Association	Tania Kane
38.	Lower Clarence Netball Association	Shelly White
39.	Maitland Netball Association	Leearna Bennett
40.	Maitland Netball Association	Cass Swalwell
41.	Manly Warringah Netball Association	Colette Longley
42.	Manly Warringah Netball Association	Cathy Hurditch
43.	Manning Valley Netball Association	Janine Kennewell
44.	Manning Valley Netball Association	Karla Agnew
45.	Newcastle Netball Association Inc.	Cheryl Hernando
46.	Newcastle Netball Association Inc.	Ellen Monaghan OAM
47.	Northern Suburbs Netball Association	Janey Torney
48.	Northern Suburbs Netball Association	Margot Paterson
49.	Parramatta Auburn Netball Association	Kim Higgins
50.	Penrith District Netball Association	Joy Gillett OAM
51.	Penrith District Netball Association	Patricia Mann
52.	Port Stephens Netball Association	Jodi Cassar
53.	Port Stephens Netball Association	Sue Xenos
54.	Randwick Netball Association	Jenny Morrissey
55.	Randwick Netball Association	Marie Kelly
56.	Shoalhaven Netball Association	Kathy Rembisz
57.	Shoalhaven Netball Association	Sue Malley
58.	Southern Highlands Netball Association	Rena Lewis
59.	St George District Netball Association	Lara Mina
60.	St George District Netball Association	Helen Andrews
61.	Sutherland Shire Netball Association	Karen Salter
62.	Sutherland Shire Netball Association	Jenny Rees
63.	Tamworth Netball Association	Rebecca McKenzie

	Association	Name
64.	Tamworth Netball Association	Lisa Fox
65.	Westlakes District Netball Association Inc.	Madeline Allen
66.	Woolgoolga District Association	Sandra Thorpe
67.	Woolgoolga District Association	Mick Thorpe
68.	Woy Woy Peninsula Netball Association	Sharon Bailey
69.	Wyong Netball Association	Chris Miles

4.2 Observers

		Name
70.	Incoming General Manager Communities	Emma Little
71.	Manly-Warringah Netball Association	Bev Dew
72.	Manning Valley Netball Association	Kate Drury
73.	Newcastle Netball Association	Lucia Wilcox
74.	Randwick Netball Association	Fran Reynolds
75.	Tamworth Netball Association	Janet Jamieson
76.	Tamworth Netball Association	Kaye Sweeney

1.3 Netball NSW Directors

		Name
77.	Netball NSW President & Chairperson	Louise Sullivan
78.	Netball NSW Deputy Chairperson	Claire Tynan
79.	Netball NSW Director	Michelle Champ
80.	Netball NSW Director	Vincent De Luca OAM
81.	Netball NSW Director	Sallianne Faulkner
82.	Netball NSW Director	Chris Lamb
83.	Netball NSW Director	Martha Lourey-Bird
84.	Netball NSW Director	Catherine Matthews
85.	Netball NSW Director	Matt Miller

1.4 Life Members

		Name
86.	Netball NSW Life Member	Maureen Boyle OAM
87.	Netball NSW Life Member	John Hahn
88.	Netball NSW Life Member	Adele Saunders
89.	Netball NSW Life Member	Lynne Quinn OAM
90.	Netball NSW Life Member	Anne Doring OAM
91.	Netball NSW Life Member	Rodney Watson OAM
92.	Netball NSW Life Member	Ruth Havrlant
93.	Netball NSW Life Member	Carol Murphy OAM

1.5 Netball NSW Staff

	Position	Name
94.	Chief Executive Officer	Tracey Scott
95.	Chief Financial Officer	Tim Brown
96.	Executive General Manager Community & Pathways	Tim Fava
97.	Executive General Manager GIANTS Netball	Tim Underwood
98.	Executive General Manager NSW Swifts	Kath Tetley
99.	Executive General Manager Commercial & Marketing	Yael Reed
100.	Executive General Manager People & Culture	Nicole Toohey
101.	Policy & Member Protection Manager	Lucy Sayers
102.	Metro Regional Manager	Stacy Harding
103.	Competitions Manager	Claire Dale
104.	Regional Manager – Hunter & Central Coast	Kirsten Clarke
105.	Association Support Coordinator	Danielle Robb
106.	Executive Officer to CEO	Sandra Proudluck
107.	Company Secretary	Stuart Corbishley

1.6 Apologies

		Name
1.	Baulkham Hills Netball Association	Kylie Tzavaras
2.	Baulkham Hills Netball Association	Monica O’Callaghan
3.	Camden Netball Association	Lyndall Schuhmeier
4.	Inner West Netball Association	Anne Tait
5.	Ku-Ring-Gai Netball Association	Gillian Boys
6.	Liverpool City Netball Association	Rebecca Wakefield
7.	Shoalhaven Netball Association	Wilma Klein
8.	Ulladulla Netball Association	Robin Butler
9.	Westlakes District Netball Association	Pamella Burt
10.	Netball NSW Life Member	Vicki Kerr OAM

RESOLVED THAT the apologies be **noted**.

MOVED: Ruth Havrlant (Netball NSW Life Member); **SECONDED:** Eastwood Ryde Netball Association.
CARRIED unanimously.

ACTION: No action required.

2. Minutes of the previous Council Meeting

2.1 Confirmation of the Minutes of the previous Council Meeting held on Saturday 19 March 2022

A copy of the Minutes from the Council Meeting held on 19 March 2022 was tabled.

Taken as read, with no amendments received.

RESOLVED THAT the minutes of the Council Meeting held on 19 March 2022 be adopted as tabled.

MOVED: Manly Warringah Netball Association; **SECONDED:** Sutherland Shire Netball Association.
CARRIED unanimously.

ACTION: Place the Minutes of the Council Meeting held on Saturday 19 March 2022 on the Netball NSW website.

2.2 Business Arising from Minutes of the previous Council Meeting held on Saturday 19 March 2022

Nil.

3. Reports

3.1 Board of Directors Report

The President **noted** that this year had been a year of continued success and recovery as the community moves on from the 2021 lockdowns and the devastating floods in NSW earlier in the year, with a number of highlights, as well as challenges:

- Having missed out on the National Championships in 2020 and 2021, the State Teams returned from Tasmania with gold medals in both the 17U and 19U divisions.
- The first full home and away SSN season since 2019 was delivered successfully at Ken Rosewall Arena.
- The return of the Hart Junior and Senior State Titles, and the introduction of male divisions.
- The first hosting of the Regional State Cup at Netball Central.
- The awarding of AA Badges to two NSW Umpires.
- The continually strong number of registrations, with netball bucking the trend when compared to other codes.
- The huge success the Community & Pathways team is having in the schools space.
- Since the commencement of Netball NSW's last Strategic Plan in 2020, the Board and management have focussed on building and implementing a careful and deliberate strategy to lead and support the netball community to grow and thrive. At a national level, Netball Australia's interim report on progress against the 8 Recommendations of the State of the Game Review is due to be issued by the end of 2022, and Netball NSW will be focussed on ensuring there is an alignment of strategic priorities across the netball ecosystem, with Netball NSW's new Strategic Plan cycle to commence in 2023.
- The Board will continue to be focussed on the evolution of Netball NSW's governance to ensure that the right balance is struck so that the 'voice of our grassroots' is heard at Board level, whilst the Board also has the right mix of skills and experience to manage the opportunities and challenges of a complex business. The proposed changes to the Netball NSW Constitution to be considered later in the meeting have been proposed with that balance in mind.

The President then thanked Club and Association Presidents and volunteers, the independent members of the Board's sub-committees and panels, Netball NSW staff, Netball NSW CEO Tracey Scott and the Netball

NSW Board for their pragmatism, commitment, passion and dedication to the game during a challenging year.

The President **noted** that a copy of her presentation would be made available after the meeting.

3.1.1 March 2023 Meeting

It was **noted** that the first Council Meeting of 2023 would be held on Saturday 18 March 2023.

ACTION: No action required.

3.1.2 Board Appointments 2022

It was **noted** that the following appointments have been made since the March 2022 Council Meeting:

- Claire Tynan – appointed as Deputy Chairperson on 10 May 2022 until the conclusion of the Board meeting held immediately following the 2024 AGM.
- Michelle Champ – appointed as an Appointed Director for a further term of two years, expiring on 30 June 2024.
- Matt Miller – appointed as an Appointed Director for a further term of one year, expiring on 30 June 2023.

ACTION: No action required.

3.1.3 2022 Board Committee/ Panel Appointments

It was **noted** that the following Board Committee/Panel appointments have been made and resignations received since the March 2022 Council meeting:

Committee	Chair	Members
Nominations Committee	Sallianne Faulkner	Claire Tynan Clare McCabe, President of Men’s Netball (to September 2023)
Audit & Risk Committee	Michelle Champ	Matt Miller Doug MacColl, as independent member Stuart Dickinson, as independent member (appointed May 2022) Resigned: Andrew McMaster, as independent member Katie Simmonds, as independent member
SSN Elite Club Commercial Committee	Claire Tynan	Louise Sullivan Matt Miller Martha Lourey-Bird

Governance Committee	Sallianne Faulkner	Martha Lourey-Bird Vincent De Luca Claire Tynan Carol Murphy, as independent member
People & Culture Committee	Chris Lamb	Louise Sullivan Matt Miller Claire Tynan Anne Tait, as independent member
Recognition Reference Panel (appointed September 2022)		Wendy Archer AM, Life Member Rodney Watson OAM, Life Member Ronda Kimble OAM, Life Member John Hahn, Life Member Ruth Havrlant, Life Member
Competition Reference Group		Claire Dale, Netball NSW Staff Tim Fava, Netball NSW Staff Chris Hall, Netball NSW Staff Louise Sullivan Jo-Anne Perry, Ku-Ring-Gai Netball Association (Metro Representative) Nerida Cracknell, Eastwood Ryde Netball Association (Metro Representative) Leeanna Bennett, Maitland Netball Association (Regional Representative) Resigned: Leeanne Delves, Eurobodalla Netball Association (Regional Representative)
SSN Club Governance Review Committee		Dissolved in March 2022 – responsibilities transferred to SSN Elite Club Commercial Committee
Strategic Commercial Opportunities Committee		Dissolved in March 2022
Diversity & Inclusion Committee		Dissolved in August 2022
Friends of Netball NSW Committee		Dissolved in March 2022

ACTION: No action required.

3.1.4 Policies Updated

It was **noted** that the following policies have been updated since the March 2022 Council Meeting:

- Netball NSW Member Protection Policy – 15 February 2022
- Member Protection Policy, Attachment B Complaint Handling Procedures – 15 February 2022
- Netball NSW Code of Behaviour Policy – 15 February 2022
- Netball NSW Grievance and Dispute Resolution Policy – 15 February 2022

It was also **noted** that the Netball NSW Child Safeguarding Policy was introduced on 15 February 2022.

ACTION: No action required.

3.1.5 Vales

It was **noted** that the following members of the netball community had passed away since the March 2022 Council meeting:

Bethany Fraser – Manly Warringah NA	Narelle Boyd – Manning Valley NA
Dakota Stuart – Manly Warringah NA	Olivia Rogers – Grafton NA
Deidre Chambers – Manly Warringah NA	Robyn Friend – Manly Warringah NA
Florence Eather – Newcastle NA	Rosie Bieman – Maitland NA
Joan Price – Maitland NA	Shirley Fowler – Newcastle NA
Margaret Everett – Maitland NA	Shirley Way – Sutherland Shire NA
Naomi Young – Hawkesbury NA	

ACTION: No action required.

3.2 CEO's Operational Report

The CEO's operational report distributed prior to the meeting was taken as read and **noted**, as was the CEO's presentation on:

- her initial reflections and observations after 90 days in the role;
- the potential opportunities that exist to unlock netball's potential and transform the sport in NSW through genuine alignment and collaboration within the netball ecosystem; and
- management's key business priorities for the next 90 days and beyond.

It was **noted** that a copy of the CEO's presentation would be made available after the meeting.

ACTION: No action required.

3.3 Appeals Tribunal Report – 2022 Competitions

The Appeals Tribunal Report for 2022 Competitions distributed prior to the meeting was taken as read and **noted**.

At 9.57am, the meeting was adjourned for a short break, resuming at 10.04am, with The Honorable Alister Henskens, Minister for Sport, Minister for Enterprise, Investment and Trade, Minister for Skills and Training, and Minister for Science Innovation and Technology, joining the meeting.

The presentation given by The Honorable Alister Henskens was **noted**, with the Minister thanking the New South Wales netball community for its outstanding work and resilience in challenging times (COVID-19, post-COVID-19, drought, bushfires, floods), emphasising the incredibly important role netball plays in social development for women and girls in the community and highlighting the funding opportunities available to the netball community from the NSW Government.

The President thanked The Honorable Alister Henskens for his attendance at the Council meeting and for his presentation.

*At 10.32am, the meeting was adjourned for a short break, with The Honorable Alister Henskens leaving the meeting at this point, with the meeting resuming at 10.38am. **Finance Report***

3.3.1 Financial Report: 8 months ended 31 August 2022

The Financial Report for the period ending 31 August 2022 distributed prior to the meeting was taken as read and **noted**, with the following **noted** from the presentation given by Tim Brown (CFO):

- Netball NSW's current net asset position as at 31 August 2022 is \$28.5m (with a projected net asset position of \$23.6m as at 31 December 2022) and Netball NSW's 2022 full year forecast EBITDA is -\$421k (a negative projected variance to budget of -\$131k).
- This EBITDA position has been impacted by challenges across membership and ticketing sales caused by the SSN season commencing earlier than usual (because of the Birmingham 2022 Commonwealth Games) and by a lack of resourcing due to COVID-19 uncertainties, and by lower commercial revenues due to the challenging post-COVID-19 sporting landscape. The EBITDA position was also impacted favourably by active cost reductions across the business (\$249k) and by Government support (\$320k).
- On Netball NSW's balance sheet, cash reserves are projected to decrease to \$2,366k as at 31 December 2022, which represents a significant reduction from the cash balance of \$3,146k as at 31 December 2021.

ACTION: No action required.

3.3.2 Budget for the Financial Year ending 2023

It was **noted** from the presentation given by Tim Brown (CFO) that the Draft Budget for the Financial Year ending 2023 was well advanced, with a focus being placed on returning the business to a breakeven and sustainable position in the near term (including through investment in additional resources to drive greater revenue), whilst supporting netball associations, clubs and communities.

ACTION: No action required.

3.3.3 Proposed 2023 Netball NSW Affiliation and Membership Fees

It was **noted** that the following increases were proposed for 2023 Association Affiliation Fees:

2023 Netball NSW Proposed Association Affiliation Fees	2022 fee (excl GST)	2023 fee (excl GST)	% Increase
Membership up to 500 individuals	\$94.05	\$98.75	5%
Membership 501-1000 individuals	\$188.10	\$197.51	5%
Membership 1001-2000 individuals	\$250.80	\$263.34	5%
Membership 2001 individuals and over	\$376.20	\$395.01	5%

It was **noted** that the following increases were proposed for 2023 Organisation Membership fees:

2023 Netball NSW Proposed Organisation Membership Fees	2022 fee (excl GST)	2023 fee (excl GST)	% Increase
Community Member	\$454.54	\$477.27	5%
Interested Member	\$681.81	\$716.36	5%

RESOLVED THAT the proposed 2023 Netball NSW Affiliation and Membership Fees are accepted.

MOVED: Sutherland Shire Netball Association; **SECONDED:** Anne Doring OAM (Life Member). **CARRIED** with one abstention.

ACTION: No action required.

3.3.4 Proposed 2023 Netball NSW Season Membership Fees

It was **noted** that the following increases were proposed for 2023 Season Membership Fees:

Season Membership Fees	Senior	Senior Summer	Junior	Junior Summer	NetSetGo	Non-Player	All Abilities
2023 Fee (excl GST) (Proposed)	\$85.99	\$61.04	\$66.39	\$45.90	\$37.99	\$44.55	\$29.86
2022 Fee (excl GST) (Actual)	\$81.65	\$57.59	\$62.94	\$43.34	\$36.94	\$42.77	\$28.18
Fee Difference	+\$4.34	+\$3.45	+\$3.45	+\$2.56	+\$1.05	+\$1.78	+\$1.68
% Increase	5%	6%	5%	6%	3%	4%	6%

RESOLVED THAT the Proposed 2023 Netball NSW Season Membership Fees are accepted.

MOVED: Randwick Netball Association; **SECONDED:** Armidale District Netball Association. **CARRIED** with one abstention and one vote against.

ACTION: No action required.

3.3.5 Competition Fees 2023

The following Competition Fees for 2023 were **noted**:

Competition	Per	2022 fee (incl GST)	% Increase	Increase Amount	2023 fee (incl GST)
Senior State Titles	Team	\$340	5%	\$17	\$357
Junior State Titles	Team	\$340	5%	\$17	\$357
State Masters	Team	\$340	5%	\$17	\$357
Regional League * competition entry fee <u>only</u>	Team	\$200	5%	\$10	\$210
Summer Series	Player	\$95	5%	\$4.75	\$99.75
Metro League	Player	\$125	5%	\$6	\$131
Mens Metro League	Player	\$95	5%	\$4.75	\$99.75
Regional State Cup * competition entry fee <u>only</u>	Player	\$100	5%	\$5	\$105
Social Masters * excludes social function, to be ticketed separately	Player	\$95	5%	\$4.75	\$99.75

ACTION: No action required.

4. Applications for Membership

It was **noted** that an application to become an Affiliate Member of Netball NSW had been received from Walgett Netball Association and that a copy of that application had been distributed prior to the meeting.

RESOLVED THAT, in accordance with clause 9.3 of the Netball NSW Constitution, Walgett Netball Association be accepted as an Affiliate Member of Netball NSW.

MOVED: Rodney Watson OAM (Life Member); **SECONDED:** Lynne Quinn OAM (Life Member). **CARRIED** with one abstention.

5. Netball NSW Community & Pathways Update

Tim Fava (EGM Community & Pathways) presented the Netball NSW Community and Pathways Update, providing an overview of the rollout of the PlayHQ system and an overview of the key 2023 priorities of the Community and Pathways team in respect of Performance & Pathways, Competitions, Facilities and Grant Funding, including Spring/Summer Capability and the Netball in Schools Strategy.

It was **noted** that a copy of his presentation would be made available after the meeting.

6. Notices of Motion

6.1 Proposed Netball NSW Constitution Changes

It was **noted** that the proposed changes to the Netball NSW Constitution and explanatory rationales had been distributed prior to the meeting. It was further **noted** that each proposed change would be voted on separately, with at least 75% of the votes required to approve each change.

6.1.1 Clause 9.3 – Applications for Affiliate Members

RESOLVED to amend clause 9.3 of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting.

MOVED: Board of Directors; **SECONDED:** Board of Directors

CARRIED: For: 98.8% (80 Delegates); Against: 1.2% (1 Delegate); Abstained: 0% (0 Delegates).

6.1.2 Clause 9.5 – Individual Membership

RESOLVED to amend clause 9.5 of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting.

MOVED: Board of Directors; **SECONDED:** Board of Directors

CARRIED: For: 75.3% (61 Delegates); Against: 23.5% (19 Delegates); Abstained: 1.2% (1 Delegate).

6.1.3 Clause 14.3 – Qualification of Directors

RESOLVED to amend clause 14.3 of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting.

MOVED: Board of Directors; **SECONDED:** Board of Directors

CARRIED: For: 90.1% (73 Delegates); Against: 9.9% (8 Delegates); Abstained: 0% (0 Delegates).

6.1.4 Clause 14.5 – Term of Elected Directors

Resolution to amend clause 14.5 of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting not carried.

MOVED: Board of Directors; **SECONDED:** Board of Directors

NOT CARRIED: For: 60.5% (49 Delegates); Against: 39.5% (32 Delegates); Abstained: 0% (0 Delegates).

6.1.5 Clause 14.6 – Nominations Committee

RESOLVED to amend clause 14.6 of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting.

MOVED: Board of Directors; **SECONDED:** Board of Directors

CARRIED: For: 79% (64 Delegates); Against: 17.3% (14 Delegates); Abstained: 3.7% (3 Delegates).

6.1.6 Clause 16 – Chairperson and Deputy Chairperson

Resolution to amend clause 16 of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting not carried.

MOVED: Board of Directors; **SECONDED:** Board of Directors

NOT CARRIED: For: 64.2% (52 Delegates); Against: 35.8% (29 Delegates); Abstained: 0% (0 Delegates).

6.1.7 Clauses 14.2, 14.4 & 14.7 – Director Positions, Transitional Arrangements, Appointed Directors

Resolution to amend clauses 14.2, 14.4 and 14.7 of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting not carried.

MOVED: Board of Directors; **SECONDED:** Board of Directors

NOT CARRIED: For: 69.1% (56 Delegates); Against: 30.9% (25 Delegates); Abstained: 0% (0 Delegates).

6.1.8 Spelling, Grammar, Definitions, Formatting and Clause Numbering

RESOLVED to amend all spelling, grammar, definitions, formatting and clause numbering in the Netball NSW Constitution that require amendment.

MOVED: Board of Directors; **SECONDED:** Board of Directors

CARRIED: For: 100% (81 Delegates); Against: 0% (0 Delegates); Abstained: 0% (0 Delegates).

ACTION: Amended Netball NSW Constitution to be uploaded to Netball NSW website.

7. General Business

7.1 Presentation: Netball NSW Draft Strategic Plan 2023-2025

The CEO presented an overview of Netball NSW's Draft Strategic Plan for the period 2023-2025, **noting** that the Strategic Plan is intended to align with World Netball's strategic framework (but would be bespoke and fit for purpose for Netball in NSW) and that Netball NSW's strategic pillars will likely focus on the themes of "Grow", "Play", "Inspire" and "Lead".

It was **noted** that the theme for 2023 would be “*stabilisation which supports a platform for growth*”, whereas the theme for 2024 and 2025 would be “*growth powered by harnessing the netball family’s traditional strengths combined with new audience engagement*”.

It was **noted** that consultation on Netball NSW’s Draft Strategic Plan would take place with key stakeholders in November and December 2022, including Association and Club Presidents, Life Members, Netball NSW staff and NSW Swifts and GIANTS Netball players and high performance staff.

It was **noted** that a copy of the CEO’s presentation would be made available after the meeting.

ACTION: No action required.

7.2 Presentation: Netball NSW Commercial and Marketing Update

Yael Reed (EGM, Commercial and Marketing) presented the Netball NSW Commercial and Marketing Update, providing an overview of Netball NSW’s value proposition, current and prospective partnerships and 2023 Play Netball Campaign.

It was **noted** that a copy of her presentation would be made available after the meeting.

ACTION: No action required.

7.3 Presentation: NSW Swifts Update

Kath Tetley (EGM, NSW Swifts) presented the NSW Swifts Update, providing an overview of the NSW Swifts 2022 season and of preparations for the 2023 season.

It was **noted** that a copy of her presentation would be made available after the meeting.

ACTION: No action required.

7.4 Presentation: GIANTS Netball Update

Tim Underwood (EGM, GIANTS Netball) presented the GIANTS Netball Update, providing an overview of the GIANTS Netball 2022 season and of preparations for the 2023 season.

It was **noted** that a copy of his presentation would be made available after the meeting.

ACTION: No action required.

There being no further business, the meeting was declared closed at 1.53pm.

4. Reports

4.1 Board of Directors Report

President Louise Sullivan will provide a verbal presentation of priorities for 2023 and an update on the Netball Australia State of the Game Project.

On behalf of the Board, Louise would like to recognise the efforts of retiring Director, Catherine Matthews, who has come to the end of her term and decided not to stand for re-election. We would like to thank Catherine for her contributions to Netball NSW since she joined the Board in 2020 and wish her all the best.

4.1.1 November 2023 Meeting

Please be advised that the final Council Meeting of 2023 is proposed to be held on **Saturday 4 November 2023** at Netball Central, 2 Olympic Boulevard, Sydney Olympic Park.

4.1.2 Board Appointments 2023

There were no appointments made in the period since the November 2022 Council Meeting.

4.1.3 Policies Updated

The following policies have been updated since the November 2022 Council Meeting papers were issued;

- **NNSW Disciplinary Policy** – 5 December 2022
- **NNSW Photography Policy** – 5 December 2022
- **NNSW Grievance and Dispute Resolution Policy** – 5 December 2022
- **NNSW Affiliation and Membership Policy** – 5 December 2022

The following new policies have been approved and implemented since the November 2022 Council Meeting papers were issued;

- **Netball Australia Inclusive Uniform Guidelines** – 23 February 2023

The following policies have been revoked since the November 2022 Council Meeting papers were issued;

- **NNSW Inclusive Uniform Guidelines** – 23 February 2023

All policies changes, including those that are updated, implemented, or revoked are notified by memo and emailed to Association Executives and the full mailing list. By referencing policies through the NNSW website, you will always access the most recent version. <https://nsw.netball.com.au/policies>.

4.1.4 Vales

Lois Green – Newcastle Netball Association

Judith Parker – Port Stephens Netball Association

Sandra Gardiner – Baulkham Hills Netball Association

4.1.5 Order of Australia and Public Service Recipients

Congratulations to the following members of the netball community who were recently recognised with the following honours;

Member of the General Division of The Order of Australia (AM)

Nancy Dwyer AM – Newcastle Netball Association

Medal of The Order of Australia (OAM)

Marie Kelly OAM – Randwick Netball Association

Maureen Munce OAM – Randwick Netball Association

Fran Reynolds OAM – Randwick Netball Association

Dorothy (Dot) Kelly OAM – Bankstown City Netball Association & Liverpool Netball Association

Joan Ryan OAM – Eastwood Ryde Netball Association

Public Service Medal (PSM)

Jodi Cassar – Port Stephens Netball Association

4.2 Finance Report

4.2.1 Overview

NNSW provides this financial update to Affiliated Associations prior to the Council Meeting (General Meeting) scheduled for Saturday 18th March at Netball Central, 2 Olympic Boulevard, Olympic Park.

This update comprises the latest Financial Report 2023 as at 31st January 2023 as well as an update on the Budget 2023. A financial presentation with additional relevant information will be presented at the Council Meeting.

4.2.2 Financial Report: (for the period ending 31 January 2023)

The finance report for the period ending 31 January 2023 is attached, pages 24 - 25.

The Financial Report for January 2023 for NNSW shows a net asset position of \$24.5m (including fixed assets with a book value of \$23.3m which is predominantly Netball Central).

NNSW full year forecast for 2023 as at 31st January 2023 is for a loss of \$68k (before interest & other income, depreciation and amortisation “EBITDA”) which is consistent with the Board approved budget for 2023 set at a \$63k deficit.

The January YTD EBITDA (before extraordinary items) is \$0.84m, which is consistent with budget. This compares very favourably to the full year forecast EBITDA deficit of \$0.1m. It is normal for NNSW to report a high EBITDA at the commencement of the financial year which results from very strong early income flows on Season 2023 registrations & SSN memberships. This is offset later in the year as costs are more evenly spread across the year.

As at 31 January 2023, player registrations (Play HQ platform) totalled 29,866 (\$2.1m) vs. (31 Jan 22: 27,824 (\$1.7m)). As at the most recent reporting date 15th February 2023 player registrations are at 58,552 (\$4.1m), (this compares to 55,940 (\$3.5m at 15 February 2022)). We expect the player registrations to be around 73,000+ by 28 February 2023. We therefore, at this stage, project player registrations for the full

year to come in close to the budget set at 112,000. This compares favourably to the final total registrations of 108,191 in 2022.

SSN clubs Membership (Swifts and Giants) totalled circa \$930k (5,659) as at 31st January 2023 (compared to \$624k or 3,866 at the same time in 2022). The full year Membership target is \$1,057k (88% sales achieved as at 31 January 2023) and Management are highly focussed on achieving this. Note as at the date of the report, ticket on-sale is approaching and hence a further update on ticket sales will be provided at the Council Meeting.

Commercial contracted sales for 2023 are sitting at \$2.6m (67% of budgeted target \$3.9m) as at 15 February 2023 (we note a further \$0.6m (15%) are contracted at a Netball Australia level – we are just waiting for the sub agreements to flow through, but have confidence around this).

On the balance sheet, at 31st January 2023 the cash balance has increased to \$3.7m compared to the year-end balance (31st December 2022) of \$2.7m. As at the date of this report (15 February 2023) cash is sitting at circa \$5.7m (\$2m of which is on a short-term cash deposit). We expect a higher cash balance in Q1 of each year, attaining to the nature of the business and high volume of registrations this time of the year. Cash at the end of the year forecasted to be circa \$2.3m.

A further financial updated will be provided to Council members closer to the Council meeting.

Timothy Brown
Chief Financial Officer

NETBALL NSW MANAGEMENT ACCOUNTS: PERIOD ENDED 31 JANUARY 2023

The NSW Netball Association Limited							
Summarised Trading Statement (Profit & Loss)							
By Department, \$'000							
For the period ending 31 Jan 2023							
	YTD Act	YTD Bud	Var	2023 FY	FY	Var	Var
	Jan 2023	Jan 2023	YTD Act vs YTD Bud	Fcast at Jan 2023	Bud 2023	FY Fcast vs Prior FYF	FY Fcast vs Bud
1. Community, Competitions & Pathways							
Capitation and Affiliation	674	674	1	7,865	7,864	1	1
Competitions Revenue	126	237	(111)	920	938	(18)	(18)
Other Revenue	177	6	171	1,016	1,016	0	0
Community and Pathways Revenue	977	916	61	9,801	9,818	(17)	(17)
NA Contributions	(64)	0	(64)	(772)	(772)	0	0
Insurance	(14)	(50)	37	(603)	(603)	(0)	(0)
Competitions Expenses	0	0	0	(875)	(875)	0	0
Salaries & Wages	(180)	(219)	40	(2,646)	(2,644)	(2)	(2)
Other Expenses	(36)	(65)	29	(1,314)	(1,270)	(43)	(43)
Community and Pathways Expenses	(293)	(334)	41	(6,210)	(6,165)	(45)	(45)
Community, Competitions and Pathways Profit / (Loss)	684	582	102	3,590	3,653	(63)	(63)
2. NSW Swifts - SSN Operations							
NA Funding	285	285	0	760	760	0	0
Sponsorship & Merchandise	92	117	(25)	1,436	1,436	(0)	(0)
Membership & Ticketing	106	106	0	1,149	1,149	0	0
Other Revenue	5	0	5	70	65	5	5
NSW Swifts - SSN Operations Revenue	488	507	(20)	3,416	3,411	5	5
NA Funding	(10)	(10)	0	(110)	(110)	0	0
Player Contract Expenses	(84)	(75)	1	(903)	(905)	1	1
Team, Management, Coaches and Support Staff	(210)	(190)	28	(2,379)	(2,375)	(4)	(4)
Game Day, Membership & Marketing Expenses	(71)	(8)	(62)	(959)	(959)	(0)	(0)
Other Expenses	(16)	(13)	(2)	(355)	(349)	(7)	(7)
NSW Swifts - SSN Operations Expenses	(391)	(296)	(95)	(4,706)	(4,696)	(9)	(9)
NSW Swifts - SSN Operations Profit / (Loss)	97	211	(114)	(1,290)	(1,286)	(4)	(4)
3. GIANTS Netball - SSN Operations							
NA Funding	285	285	0	760	760	0	0
Sponsorship & Merchandise	43	120	(77)	1,477	1,477	0	0
Membership & Ticketing	71	71	0	728	728	0	0
Other Revenue	16	20	(5)	124	123	2	2
GIANTS Netball - SSN Operations Revenue	414	496	(82)	3,090	3,088	2	2
NA Funding	(10)	(10)	0	(110)	(110)	0	0
Player Contract Expenses	(71)	(75)	4	(886)	(895)	9	9
Team, Management, Coaches and Support Staff	(195)	(202)	7	(2,371)	(2,339)	(32)	(32)
Game Day, Membership & Marketing Expenses	(23)	(13)	(9)	(798)	(800)	2	2
Other Expenses	(20)	(7)	(13)	(348)	(361)	13	13
GIANTS Netball - SSN Operations Expenses	(319)	(307)	(12)	(4,513)	(4,505)	(8)	(8)
GIANTS Netball - SSN Operations Profit / (Loss)	95	189	(94)	(1,423)	(1,417)	(6)	(6)
4. Netball Central							
Netball Central Revenue	73	51	22	1,378	1,363	15	15
Netball Central Revenue	73	51	22	1,378	1,363	15	15
Insurance	(12)	(12)	1	(148)	(149)	1	1
Netball Central Expenses	(101)	(95)	(5)	(1,237)	(1,255)	18	18
Netball Central Expenses	(112)	(108)	(4)	(1,385)	(1,404)	18	18
NNSW Business Operations & Netball Central Profit / (Loss)	(40)	(57)	17	(7)	(41)	33	33
5. NNSW Business Operations							
Commercial & Sponsorship	40	88	(48)	1,056	1,051	5	5
NNSW Business Operations Revenue	40	88	(48)	1,056	1,051	5	5
Commercial, Sponsorship, Events, Media	(5)	(25)	20	(451)	(451)	0	0
Administration Expenses	(4)	(110)	106	(1,477)	(1,506)	30	30
NNSW Business Operations Expenses	(9)	(136)	126	(1,927)	(1,957)	30	30
NNSW Business Operations & Netball Central Profit / (Loss)	31	(48)	79	(871)	(906)	35	35
EBITDA before Extraordinary Items	866	876	(10)	(1)	4	(4)	(4)
JobKeeper			0	0	0	0	0
JobSaver		0	0	0	0	0	0
State Government Financial Support			0	0	0	0	0
Associations Initiatives	(31)	(7)	(24)	(67)	(67)	0	0
Exceptional Operating			0	0	0	0	0
Gain/Loss on Disposal			0	0	0	0	0
Consolidated Netball NSW EBITDA*							
Revenues	1,991	2,058	(67)	18,741	18,732	10	10
Expenses	(1,156)	(1,188)	33	(18,809)	(18,795)	(14)	(14)
EBITDA*	835	869	(34)	(68)	(63)	(4)	(4)
Interest	2	1	1	7	6	1	1
Depreciation	(153)	(163)	11	(2,036)	(2,036)	0	0
Grand Total Profit / (Loss)	684	707	(23)	(2,097)	(2,093)	(4)	(4)

THE NEW SOUTH WALES NETBALL ASSOCIATION LIMITED
BALANCE SHEET
As at 31 January 2023

\$'000	Act 31 Jan 2023	Act 31 Dec 2022	Var Jan 2023 v Dec 2022	Fcast 31 Dec 2023	Act 31 Dec 2022
Current Assets					
Cash Assets	3,718	2,733	986	2,318	2,733
Accounts Receivable	762	265	497	379	265
Inventories	3	3	0	0	3
Other Current Assets	491	365	126	304	365
Total Current Assets	4,974	3,366	1,609	3,001	3,366
Non-Current Assets					
Fixed assets (at WDV)	23,967	24,106	(139)	22,308	24,106
Right of Use Asset	791	791	0	754	791
Netball Central Sinking Fund	199	199	0	419	199
Total Non-Current Assets	24,957	25,096	(139)	23,481	25,096
Total Assets	29,931	28,462	1,469	26,482	28,462
LIABILITIES					
Current Liabilities					
Accounts Payable	557	181	376	903	181
Other Creditors	624	691	(66)	926	691
Income in advance	2,144	1,654	490	1,212	1,654
State Government Funding	289	289	0	0	289
Loans and Borrowings	140	143	(3)	40	143
Lease Liability	71	64	8	58	64
GST payable/(receivable)	193	6	187	57	6
PAYG/FBT/Payroll Tax Payable	48	46	2	4	46
Superannuation contributions payable	68	194	(126)	223	194
Provision for employee entitlements	384	453	(69)	450	453
Total Current Liabilities	4,519	3,720	799	3,873	3,720
Non-Current Liabilities					
Loans and Borrowings	0	4	(4)	30	4
Lease Liability	748	759	(11)	662	759
Provision for employee entitlements	149	148	2	181	148
Security Deposit Bond	22	22	0	24	22
Total Non-Current Liabilities	919	933	(14)	898	933
Total Liabilities	5,439	4,653	785	4,771	4,653
NET ASSETS	24,492	23,808	684	21,711	23,808
EQUITY					
Retained earnings	23,808	26,101	(2,292)	23,808	26,101
Current year profit/(loss)	684	(2,292)	2,976	(2,097)	(2,292)
TOTAL EQUITY	24,492	23,808	684	21,711	23,808

4.2.3 Budget for the Financial Year ending 2023

Chief Financial Officer, Tim Brown will present the NNSW 2023 Budget at the 2023 Council Meeting.

4.3 CEO's Operational Report

4.3.1 General Update

In addition to the items noted at 4.3.2 to 4.3.4 immediately below, the CEO will provide a general update regarding key matters since the November 2022 Council Meeting, with a presentation to be circulated following the meeting.

In addition, the Executive General Managers of Communities and Pathways, Commercial and Marketing, GIANTS Netball and NSW Swifts will each provide an update at the Council Meeting.

4.3.2 2023 - 2025 Netball NSW Strategic Plan

In December 2022, following a consultation process that NNSW wanted to develop with Association Presidents, NNSW Life Members, NSW Swifts and GIANTS Netball players and high-performance staff and NNSW staff, the Board approved the 2023 – 2025 Netball NSW Strategic Plan proposed by Management (**NNSW Strategic Plan**).

The NNSW Strategic Plan will be publicly launched in early March 2023, and shared with Associations and Life Members in advance of the public release. The final version is largely the version presented as part of the consultation process, with consistent positive feedback received and agreement that the most crucial issue will be execution against the NNSW Strategic Plan.

Members will recall from the November 2022 Council Meeting and consultation sessions we wanted to develop a strategic plan that would prepare our game to confront the rapidly changing sports environment, with fierce competition from new entrants into the women's sports sector and people's lives being structured differently. Netball is at a critical juncture, in terms of both challenges and opportunity and what we do next as a collective will have impacts on how netball in NSW looks in the next 5 to 10 years.

With the NNSW Strategic Plan finalised, Management is currently developing the operating plans which will underpin its delivery. In terms of determining the order of prioritisation for key focus, the 2023 NNSW Performance Measures (referred to at item 4.3.3 below) will ensure we remain effective and efficient in our efforts. However, NNSW will not be able to successfully execute against the NNSW Strategic Plan, and meet our future challenges head on, without working in meaningful collaboration with Associations, Life Members and other stakeholders. Management and the Board will be proactively seeking refreshed ways of working with our key stakeholders to achieve this.

4.3.3 2023 NNSW Performance Measures

CEO will present the Netball NSW 2023 Performance Measures at the 18 March 2023 Council Meeting.

It is proposed that Management provides NNSW Members with a summary update of progress at the March Council Meeting, in July and at the November Council Meeting.

4.3.4 NNSW President and Chairperson

The President and Chairperson of NNSW, Louise Sullivan, will conclude her term as President and Chairperson at the NNSW Board Meeting scheduled for 21 March 2023. Whilst we will acknowledge Louise

formally at the Council Meeting, on behalf of the Management Team I would like to thank Louise for the passion, guidance and endless hours of time and focus she has provided to the game during her time as President and Chairperson of NNSW. Louise has not only led the game into a new era of professionalisation, but also guided the game through the COVID-19 pandemic. As part of the Board's succession strategy, we are fortunate Louise will be remaining on the Board to conclude her elected tenure in 2024 and we look forward to her ongoing contribution to netball in NSW.

Tracey Scott

Chief Executive Officer

5. General Business

5.1 Presentation: NNSW 2023 Performance Measures

For presentation and discussion at the meeting.

5.2 Presentation: NNSW Community & Pathways Update

For presentation at the meeting.

5.3 Presentation: NNSW Commercial & Marketing Update

For presentation at the meeting.

5.4 Presentation: NSW Swifts Update

For presentation at the meeting.

5.5 Presentation: Giants Netball Update

For presentation at the meeting.