

The New South Wales Netball Association Limited

Notice of Council Meeting

Date: Saturday 16 March 2024

Time: 9:00am (AEDT)

Venue: Hybrid: Via Zoom video conference & Netball Central, Waratah Room, 2 Olympic Boulevard, Sydney Olympic Park

In accordance with clauses 13.13 and 13.14 of the Netball NSW Constitution (V1.14.2023), Netball NSW will be holding the 2024 March Council Meeting as a hybrid meeting. The meeting will be held at a physical location (Netball Central, Waratah Room) as well as online via ZOOM.

Instructions on how to join the ZOOM Video Conference including login details will be provided directly to all delegates on Thursday 14 March 2024. Information on how to download the Zoom application and system requirements appears in the accompanying memorandum.

THE NEW SOUTH WALES NETBALL ASSOCIATION LIMITED (ACN 001 685 007)

NOTICE OF THE 16 MARCH 2024 COUNCIL MEETING

Notice is hereby given that a hybrid Council Meeting of The New South Wales Netball Association Limited will be held on **Saturday 16 March 2024** at Netball Central, Waratah Room, 2 Olympic Boulevard, Sydney Olympic Park and via Zoom video conference.

Commencing 9:00am (Delegates are encouraged to connect via Zoom from 8:30am)

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Stuart Corbishley
Company Secretary

NOTES:

- 1 As per clause 12.3 of the Netball NSW Constitution (V1.14.2023), delegates of Affiliate Members and other Voting Members may appoint a proxy to attend and vote at the Members’ Meeting on their behalf.
- 2 The proxy must be a member of the Company.
- 3 The document appointing a proxy must:
 - a. Be in writing;
 - b. Include the name and address of the proxy;
 - c. Be signed on behalf of the Delegate of the Affiliate Member, or other Voting Member appointing the proxy;
 - d. Be received by the Company Secretary, Stuart Corbishley either at Netball Central, 2 Olympic Boulevard, Sydney Olympic Park, NSW, 2127 or by email to policy@netballnsw.com by **5:00pm (AEDT) on Thursday 14 March 2024**; and
 - e. State the name of the Company, and the Members Meeting(s) at which the appointment will be used.
- 4 No substitution of proxies may occur during the course of the Members’ Meeting.

1. Meeting Opening

2. Apologies

3. Minutes of the previous Council Meeting

3.1 Confirmation of the Minutes of the previous Council Meeting held on Saturday 4 November 2023

A copy of the Minutes from the Council Meeting held Saturday 4 November 2023 is attached.

3.2 Business Arising from Minutes of the previous Council Meeting held on Saturday 4 November 2023

Nil.

The New South Wales Netball Association Limited

Minutes of General Meeting of the Council

Date: Saturday 4 November 2023

Time: 9:00 am

Venue: Hybrid: Waratah Room, Netball Central, 2 Olympic Boulevard, Sydney Olympic Park and via Zoom video conference

DRAFT

THE NEW SOUTH WALES NETBALL ASSOCIATION LIMITED (ACN 001 685 007)

MINUTES OF 4 NOVEMBER 2023 COUNCIL MEETING

Council Meeting of The New South Wales Netball Association Limited held on **Saturday 4 November 2023** at the Waratah Room, Netball Central, 2 Olympic Boulevard, Sydney Olympic Park and via Zoom video conference.

The meeting commenced at 9.02am

The President declared the meeting open at 9.02am, welcomed all Delegates in attendance and acknowledged the traditional owners of the land on which the meeting was being held in Sydney Olympic Park, the Wangal people of the Darug nation, and the traditional owners of the lands on which other attendees were attending the meeting via Zoom, paying respects to Elders past, present and emerging and to all Aboriginal and Torres Strait Islander people present.

Attendees were instructed to remain on mute, and to type their name and Association into the chat function to confirm their attendance.

The President **noted** that, in accordance with the Constitution, the quorum for the Council Meeting was the presence of 25% of more of Affiliate Members (being at least 29 Delegates of Affiliate Members) and 50% or more of Directors (being at least 5 Directors). The President **noted** that a total of 72 Delegates of Affiliate Members and all 8 Directors were in attendance at the meeting and, therefore, declared that a quorum was present.

The President acknowledged the presence of the following Directors at the meeting:

- Sallianne Faulkner (President & Chairperson);
- Clare Tynan (Deputy Chairperson);
- Michelle Champ;
- Vincent De Luca OAM;
- Chris Lamb;
- Martha Lourey-Bird;
- Louise Sullivan; and
- Jennie Thompson,

the presence of the following staff members at the meeting:

- Tracey Scott (CEO);
- Tim Brown (CFO);
- Tim Fava (EGM, Community & Pathways);
- Tim Underwood (EGM, GIANTS Netball);
- Kath Tetley (EGM, NSW Swifts);
- Yael Reed (EGM, Commercial & Marketing);
- Nicole Toohey (EGM, People & Culture);

- Lucy Sayers (Manager – Governance, Integrity & Special Projects);
- Charlotte de Freyne (Executive Support);
- Stacy Harding (Competitions Manager);
- Trish Crews (General Manager – Communities);
- Jillian Vernon (Metro Manager);
- Gillian Cotter (Community Engagement Manager);
- Kirsten Clarke (Regional Manager – Hunter & Central Coast);
- Lauren Smart (Regional Manager – North West);
- Brooke Berg (Regional Manager – West/Central West); and
- Kaitlyn Langdon (Regional Manager – South Coast),

and the presence of Stuart Corbishley, Netball NSW’s Company Secretary.

The President **noted** that the meeting was being recorded and outlined various housekeeping matters for the meeting, including the use of the Election Runner polling system for voting and the use of the Chat function for questions during the meeting for moving and seconding motions (using the full name of the Delegate and their Association).

1. Attendance

The President **noted** the following persons present at the meeting and apologies received:

1.1 Attendees

	Association	Name
1.	Armidale Netball Association	Justine Kavanagh
2.	Armidale Netball Association	Karen Frost
3.	Bankstown City Netball Association	Nicole Oram
4.	Baulkham Hills Shire Netball Association	Kylie Tzavaras
5.	Baulkham Hills Shire Netball Association	Monica O’Callaghan
6.	Blacktown City Netball Association	Dianne McKinnon
7.	Blacktown City Netball Association	Kathy Booth
8.	Callaghan District Netball Association	Cherie Aoake Puru
9.	Callaghan District Netball Association	Renee Ridgeway
10.	Camden & District Netball Association	Jenny Bazley
11.	Cessnock Netball Association	Renae Procter
12.	Charlestown Netball Association	Peta Forder
13.	Charlestown Netball Association	Dianne Pascoe
14.	Eastwood Ryde Netball Association	Breanna Rosman
15.	Eastwood Ryde Netball Association	Trevor Carlyle-Hoggan
16.	Gosford Netball Association	Joy Dasan
17.	Gosford Netball Association	Michelle Cremer
18.	Grafton Netball Association	Cathy Walls

	Association	Name
19.	Grafton Netball Association	Alex Moar
20.	Hastings Valley Netball Association	Cathy Glover
21.	Hawkesbury Netball Association	Jason Baker
22.	Hawkesbury Netball Association	Les Turner
23.	Hills District Netball Association	Lisa Robertson
24.	Hills District Netball Association	Linda Wilton
25.	Illawarra Netball Association	Peiti Haines
26.	Inner West Netball Association	Leanne Blackmore
27.	Inner West Netball Association	Catherine Nealon
28.	Kiama Netball Association	Ted Beedles
29.	Ku-ring-gai Netball Association	Kathy Staggs
30.	Ku-ring-gai Netball Association	Jo-Anne Perry
31.	Lakeside Netball Association	Tammy Whitehead
32.	Lakeside Netball Association	Toni Jackaman
33.	Liverpool City Netball Association	Rebecca Wakefield
34.	Liverpool City Netball Association	Melissa King
35.	Lower Clarence Netball Association	Tania Kane
36.	Lower Clarence Netball Association	Shelly White
37.	Macleay Netball Association	Sonya Murphy
38.	Macleay Netball Association	Elyse Wilson
39.	Maitland District Netball Association	Leearna Bennett
40.	Maitland District Netball Association	Cassandra Swalwell
41.	Manly Warringah Netball Association	Anne-Marie Ward
42.	Manly Warringah Netball Association	Cathy Hurditch
43.	Manning Valley Netball Association	Wendy Boshier
44.	Nambucca Valley Netball Association	Vicki Wassens
45.	Nelson Bay Netball Association	Linda Jones
46.	Newcastle Netball Association Inc.	Cheryl Hernando
47.	Newcastle Netball Association Inc.	Ellen Monaghan OAM
48.	Northern Suburbs Netball Association	Glenys Paranihi
49.	Northern Suburbs Netball Association	Margot Paterson
50.	Orange District Netball Association	Tracey Greatbatch
51.	Parramatta Auburn Netball Association	Kim Higgins
52.	Port Stephens Netball Association	Jodi Cassar
53.	Port Stephens Netball Association	Sam Rumbel
54.	Queanbeyan Netball Association	Kelly Lolesio
55.	Randwick Netball Association	Jenny Morrissey
56.	Randwick Netball Association	Fran Reynolds OAM
57.	Shoalhaven Netball Association	Wilma Klein
58.	Shoalhaven Netball Association	Maree McMillan

	Association	Name
59.	St George District Netball Association	Helen Andrews
60.	St George District Netball Association	Lara Mina
61.	Sutherland Shire Netball Association	Nerida Noble
62.	Sutherland Shire Netball Association	Jenny Rees
63.	Tamworth Netball Association	Rebecca McKenzie
64.	Tamworth Netball Association	Lisa Fox
65.	Wagga Wagga Netball Association	Tanya Bertoldi
66.	Wagga Wagga Netball Association	Leeanne Frow
67.	West Wyalong Netball Association	Melissa Ryan
68.	Westlakes District Netball Association Inc.	Pamella Burt
69.	Westlakes District Netball Association Inc.	Madeline Allen
70.	Woolgoolga Netball Association	Sandra Thorpe
71.	Woolgoolga Netball Association	Mick Thorpe
72.	Woy Woy Netball Association	Sharon Bailey

1.2 Observers

	Association	Name
73.	Charlestown Netball Association	Gail Mayers
74.	Ku-Ring-Gai Netball Association	Rod Jackson
75.	Lower Clarence Netball Association	Kym Clifton
76.	Manly Warringah Netball Association	Beverley Dew OAM
77.	Northern Suburbs Netball Association	Janet Torney
78.	Randwick Netball Association	Marie Kelly
79.	Tamworth Netball Association	Janet Jamieson
80.	Westlakes Netball Association	Karen Smith
81.	Westlakes Netball Association	Sue Shelley
82.	With Life Member Anne Doring OAM	Megan Kocsis

1.3 Netball NSW Directors

		Name
83.	Netball NSW President & Chairperson	Sallianne Faulkner
84.	Netball NSW Deputy Chairperson	Claire Tynan
85.	Netball NSW Director	Michelle Champ
86.	Netball NSW Director	Vincent De Luca OAM
87.	Netball NSW Director	Chris Lamb
88.	Netball NSW Director	Martha Lourey-Bird
89.	Netball NSW Director	Louise Sullivan
90.	Netball NSW Director	Jennie Thompson

1.4 Life Members

		Name
91.	Netball NSW Life Member	Lynn Quinn OAM
92.	Netball NSW Life Member	Anne Doring OAM
93.	Netball NSW Life Member	Wendy Archer AM
94.	Netball NSW Life Member	Rodney Watson OAM
95.	Netball NSW Life Member	Ruth Havrlant
96.	Netball NSW Life Member	Carol Murphy OAM
97.	Netball NSW Life Member	Maureen Boyle OAM

1.5 Netball NSW Staff

	Position	Name
98.	Chief Executive Officer	Tracey Scott
99.	Chief Financial Officer	Tim Brown
100.	Executive General Manager Community & Pathways	Tim Fava
101.	Executive General Manager GIANTS Netball	Tim Underwood
102.	Executive General Manager NSW Swifts	Kath Tetley
103.	Executive General Manager Commercial & Marketing	Yael Reed
104.	Executive General Manager People & Culture	Nicole Toohey
105.	Manager – Governance, Integrity & Special Projects	Lucy Sayers
106.	Executive Support	Charlotte de Freyne
107.	Competitions Manager	Stacy Harding
108.	General Manager - Communities	Trish Crews
109.	Metro Manager	Jillian Vernon
110.	Community Engagement Manager	Gillian Cotter
111.	Regional Manager – Hunter & Central Coast	Kirsten Clarke
112.	Regional Manager – North West	Lauren Smart
113.	Regional Manager – West/Central West	Brooke Berg
114.	Regional Manager – South Coast	Kaitlyn Langdon
115.	Company Secretary	Stuart Corbishley

1.6 Apologies

	Association	Name
1.	Casino Netball Association	Kim Thomas
2.	Casino Netball Association	Melissa Dickson
3.	Coffs Harbour Netball Association	Susanne Webb
4.	Coffs Harbour Netball Association	Tanya Slaviero
5.	Gosford Netball Association	Belinda Beresford
6.	Inner West Netball Association	Anne Tait
7.	Ku-Ring-Gai Netball Association	Gillian Boyd
8.	Shoalhaven Netball Association	Kathy Rembisz

RESOLVED THAT the apologies be **noted**.

MOVED: Inner West Netball Association; **SECONDED:** Baulkham Hills Shire Netball Association. **CARRIED** unanimously.

ACTION: No action required.

2. Minutes of the previous Council Meeting

2.1 Confirmation of the Minutes of the previous Council Meeting held on Saturday 18 March 2023

A copy of the Minutes from the Council Meeting held on 18 March 2023 was tabled.

Taken as read, with no amendments received.

RESOLVED THAT the minutes of the Council Meeting held on 18 March 2023 be adopted as tabled.

MOVED: Lynn Quinn OAM (Netball NSW Life Member); **SECONDED:** Sutherland Shire Netball Association. **CARRIED** unanimously.

ACTION: Place the Minutes of the Council Meeting held on Saturday 18 March 2023 on the Netball NSW website.

2.2 Business Arising from Minutes of the previous Council Meeting held on Saturday 18 March 2023

Nil.

3. Reports

3.1 Board of Directors Report

The President congratulated Associations and the Board and management of Netball NSW on their dedication and hard work over the past year in delivering some wonderful outcomes for the sport, with the following points **noted** in particular:

- During the meeting, management will be highlighting the 2023 season highlights and Netball NSW's vision for the 2024 season and beyond, with much excitement about the opportunities that lie ahead for netball in New South Wales.
- The Junior and Senior State Titles, Masters, Social Masters, Schools Cup and Koori and All Abilities tournaments had been great examples of Netball NSW's 'Grow and Play' strategic pillar, creating many great moments over the past year.
- Netball NSW is determined to continue to assist Associations in promoting netball, increasing participation and having fun in local communities, with the introduction of Netball NSW's 'Beyond the Court' toolbox a great example of that assistance.
- Netball NSW's strategic initiative to engage more closely with government as authentic partners of the sport has built a solid foundation for future discussions on the needs of netball throughout New South Wales.

- In 2024, Netball NSW is determined to tell netball’s story loudly, to build on existing communities and introduce new communities to netball, to acknowledge the legacy that has been built over many years and to support Associations to reimagine the future with flexibility and purpose.

The President **noted** that a copy of her presentation would be made available after the meeting.

3.1.1 March 2024 Meeting

It was **noted** that the first Council Meeting of 2024 would be held on Saturday 16 March 2024.

ACTION: No action required.

3.1.2 Board Appointments 2023

It was **noted** that the following appointments have been made since the March 2023 Council Meeting:

- Sallianne Faulkner – elected by the Board of Directors as President and Chairperson on 21 March 2023 until the conclusion of the Board Meeting held immediately following the 2025 AGM and Council Meeting, subject to re-election at the 2024 AGM.
- Matt Miller – term of appointment as an Appointed Director extended on 14 June 2023 until 5 September 2023.

ACTION: No action required.

3.1.3 2023 Board Committee/ Panel Appointments

It was **noted** that the following Board Committee/Panel appointments and changes have been made since the 18 March 2023 Council meeting:

Committee	Chair	Members
Nominations Committee	Alicia Gregory (Independent Chair)	Clare McCabe (Member Representative) Sallianne Faulkner (<i>to September 2023</i>) Claire Tynan (<i>from September 2023</i>)
Audit & Risk Committee	Michelle Champ	Matt Miller (<i>to September 2023</i>) Jennie Thompson Doug MacColl (Independent Member) Stuart Dickinson (Independent Member)
Governance Committee	Louise Sullivan	Vincent De Luca OAM Claire Tynan Jennie Thompson Carol Murphy (Independent Member)
People & Culture Committee	Chris Lamb	Louise Sullivan Matt Miller (<i>to September 2023</i>) Claire Tynan Anne Tait (Independent Member)

SSN Elite Club Commercial Committee (<i>currently on hold</i>)	Claire Tynan	Louise Sullivan Matt Miller (<i>to September 2023</i>) Martha Lourey-Bird
Recognition Reference Panel	Wendy Archer AM (Life Member)	Rodney Watson OAM (Life Member) Ronda Kimble OAM (Life Member) John Hahn (Life Member) Ruth Havrlant (Life Member)
Competition Reference Group		Louise Sullivan Tim Fava, Netball NSW Staff Claire Dale, Netball NSW Staff (<i>to September 2023</i>) Stacy Harding, Netball NSW Staff (<i>from September 2023</i>) Chris Hall, Netball NSW Staff Nerida Cracknell (Eastwood Ryde Netball Association) Melissa King (Liverpool City Netball Association) Jodi Cassar (Port Stephens Netball Association) Shelly White (Lower Clarence Netball Association)
Premier League Commission		Lousie Sullivan Tracey Scott Tim Fava Tim Holden (Independent Member)

ACTION: No action required.

3.1.4 Policies Updated

It was **noted** that the following policies have been updated since the 18 March 2023 Council Meeting:

- Netball NSW Board Committee Policy – 24 June 2023
- Netball NSW Volunteer Recognition and Awards Policy – 26 July 2023
- Netball NSW Adverse Weather Conditions Policy – 5 September 2023
- Netball NSW Election and Voting Policy – 5 September 2023
- Netball NSW Roles and Responsibilities of Appointed Panels and Tribunals – 5 September 2023
- Netball NSW Performance and pathways Policy – 10 October 2023

It was also **noted** that the following new Netball Australia policies have been approved since the 18 March 2023 Council Meeting (with implementation to begin in late 2023):

- Netball Australia Member Protection Policy
- Netball Australia Child Safeguarding Policy
- Netball Australia Competition Manipulation and Sports Wagering Policy
- Netball Australia Medicine Policy
- Netball Australia Integrity Policy Framework, Conduct and Disciplinary Policy

ACTION: No action required.

3.1.5 Vales

It was **noted** that the following members of the netball community had passed away since the March 2023 Council meeting:

- Cate Newman – Hills District Netball Association
- Christine Andrew – Manly Warringah Netball Association
- Jan Harper – Cowra Netball Association
- Kalasi Gerrard – Manly Warringah Netball Association
- Ron Zacher – Coffs Harbour Netball Association
- Sharna Danks-Brown – Grafton Netball Association
- Sue Denman – Port Stephens Netball Association
- Vicki Pearson – Orange Netball Association

ACTION: No action required.

3.2 Finance Report

3.2.1 Financial Report: 8 months ended 31 August 2023

The Financial Report for the period ending 31 August 2023 distributed prior to the meeting was taken as read and **noted**, with the following **noted** from the presentation given by Tim Brown (CFO):

- Netball NSW's current net asset position as at 31 August 2023 is \$24.1m (with a projected net asset position of \$22m as at 31 December 2023). Netball NSW's 2023 full year forecast EBITDA is +\$132k although, excluding grant income, the full year forecast EBITDA is circa -\$90k (a negative projected variance to budget of -\$27k). As at 30 September 2023, Netball NSW's 2023 full year forecast (excluding grant income) is -\$63k.
- This EBITDA position has been negatively impacted by slightly lower capitation revenue (-\$205k), higher NetSetGo costs (-\$93k) and -\$55k in net other costs, but favourably impacted by insurance rebates and net commercial upside.

- On Netball NSW's balance sheet, cash reserves are projected to decrease to \$2,487k as at 31 December 2023 against a cash balance of \$2,733k as at 31 December 2022. As at 30 September 2023, Netball NSW's cash balance is anticipated to be \$2.4m as at 31 December 2023.

ACTION: No action required.

3.2.2 Budget for the Financial Year ending 2024

It was **noted** from the presentation given by Tim Brown (CFO) that the Draft Budget for the Financial Year ending 2024 was well advanced, with a focus being placed on returning the business to a breakeven result whilst Netball NSW looks to ensure sustainable financial growth for reinvestment into the game. The Draft FY24 Budget will be presented to the Board for approval at the 29 November 2023 Board meeting. Netball NSW is targeting revenue uplifts of 6-7% in the Draft FY24 Budget to support Netball NSW's Associations and communities and to be less reliant on capitation revenue (which is forecast to represent 39.7% of budgeted revenue), with a staffing model aligned to driving that revenue growth whilst continuing to support Associations, Clubs and communities.

ACTION: No action required.

3.2.3 Proposed 2024 Netball NSW Affiliation and Organisation Membership Fees

It was **noted** that no increases were proposed for 2024 Association Affiliation Fees:

2024 Netball NSW Proposed Association Affiliation Fees	2024 fee (excl GST)	2024 fee (incl GST)
Membership up to 500 individuals	\$98.75	\$108.63
Membership 501-1000 individuals	\$197.51	\$217.26
Membership 1001-2000 individuals	\$263.34	\$289.67
Membership 2001 individuals and over	\$395.01	\$434.51

It was **noted** that no increases were proposed for 2024 Organisation Membership Fees:

2024 Netball NSW Proposed Organisation Membership Fees	2024 fee (excl GST)	2024 fee (incl GST)
Community Member	\$477.27	\$525.00
Interested Member	\$716.36	\$788.00

RESOLVED THAT the proposed 2024 Netball NSW Affiliation and Organisation Membership Fees are accepted.

MOVED: Sutherland Shire Netball Association; **SECONDED:** Ku-Ring-Gai Netball Association. **CARRIED** by a majority.

ACTION: No action required.

3.2.4 Proposed 2024 Netball NSW Season Membership Fees

It was **noted** that the following increases and new 6-month, 3-month and 1–day categories (in response to feedback from Associations) were proposed for 2024 Season Membership Fees, with the membership fee for non-players to be removed:

Season M'ship Fees	Senior	Senior (6 mth)	Senior (3 mth)	Junior	Junior (6 mth)	Junior (3 mth)	NetSetGo	Non-Player	All Abilities	1-day fee
2024 NNSW Fee (excl GST) (Proposed)	\$93.12	\$67.28	\$39.66	\$72.63	\$51.24	\$28.97	\$44.23	\$0.00	\$34.31	\$13.24
2023 NNSW Fee (excl GST) (Actual)	\$85.99	\$61.04	N/A	\$66.39	\$45.90	N/A	\$37.99	\$44.55	\$29.86	N/A
NNSW Fee Difference	+\$7.13	+\$6.24		+\$6.24	+\$5.34		+\$6.24	- \$44.55	+\$4.45	
% Base Increase*	5%	6%		5%	6%		6%	4%	6%	

* there is also a \$2.40 additional non-player fee added for each player participant.

RESOLVED THAT the Proposed 2024 Netball NSW Season Membership Fees are accepted.

MOVED: Northern Suburbs Netball Association; **SECONDED:** Armidale District Netball Association. **CARRIED** by a majority.

ACTION: Management to provide Members with more information on operation of 6-month membership.

ACTION: Management to consider whether the term “financial” needs to be removed from the Constitution in the context of non-player membership fees.

3.2.5 Competition Fees 2024

The following Competition Fees for 2024 were **noted**:

Competition	Per	2023 fee (incl GST)	% Increase	Increase Amount	2024 fee (incl GST)
Senior State Titles	Team	\$357	5%	\$17.85	\$374.85
Junior State Titles	Team	\$357	nil	nil	\$357
State Masters	Team	\$357	5%	\$17.85	\$374.85
Regional League	Team	\$210	5%	\$10.50	\$220.50
Summer Series	Player	\$99.75	5%	\$4.99	\$104.74
Metro League	Player	\$131	5%	\$6.55	\$137.55
Mens Metro League	Player	\$120	5%	\$6	\$126

Competition	Per	2023 fee (incl GST)	% Increase	Increase Amount	2024 fee (incl GST)
Regional State Cup	Player	\$105	5%	\$5.25	\$110.25
Social Masters	Player	\$99.75	5%	\$4.99	\$104.74

ACTION: No action required.

3.3 CEO's Operational Report

The CEO presented her operational report, with the following points **noted** in particular:

- Netball's single biggest opportunity is unlocking the potential of the 'Netball in NSW Ecosystem'.
- Netball's single biggest challenge is the growing sophistication of netball's competitors and their focus on women and girls.
- A range of performance measures have been set that apply to Netball NSW's key strategic initiatives.
- The focus that Netball NSW is placing on building relationships with MPs and other government and local council representatives and its importance in supporting community projects and opportunities.
- Netball NSW's focus in 2024 will be on: (1) providing Association support – "save time, not waste time"; (2) Partnerships with Purpose – enhancing participant experience, offsetting network cost pressures and funding new roles and initiatives; (3) Diversified revenues – reducing reliance on capitation revenues through the continued growth of other revenue streams; and (4) Side by Side – engagement and collaboration to create lasting impacts.

It was **noted** that a copy of the CEO's presentation would be made available after the meeting.

ACTION: No action required.

3.4 Appeals Tribunal Report – 2023 Competitions

The Appeals Tribunal Report for 2023 Competitions distributed prior to the meeting was taken as read and **noted**.

4. Notices of Motion

4.1 Proposed Netball NSW Constitution Changes

It was **noted** that the proposed changes to the Netball NSW Constitution and explanatory rationales had been distributed prior to the meeting. It was further **noted** that each proposed change would be voted on separately, with at least 75% of the votes required to approve each change.

4.1.1 Clauses 14.2, 14.4 & 14.7 – Director Positions, Transitional Arrangements, Appointed Directors

Resolution to amend clauses 14.2, 14.4 and 14.7 of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting not carried.

MOVED: Board of Directors; **SECONDED:** Board of Directors

NOT CARRIED: For: 53% (45 Delegates); Against: 46% (39 Delegates); Abstained: 1% (1 Delegate).

4.1.2 Clauses 9.5(a) & 13.11(b) – Individual Membership, Proceedings at Council Meetings

RESOLVED to amend clauses 9.5(a) and 13.11(b) of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting.

MOVED: Board of Directors; **SECONDED:** Board of Directors

CARRIED: For: 90% (77 Delegates); Against: 10% (8 Delegates); Abstained: 0% (0 Delegates).

ACTION: Amended Netball NSW Constitution to be uploaded to Netball NSW website and lodged with ASIC.

5. General Business

5.1 Presentation: Netball NSW Community & Pathways Update

Tim Fava (EGM, Community and Pathways) presented the Netball NSW Community & Pathways Update, providing an overview of the 2023 highlights and the key 2024 priorities for the Community and Pathways team.

It was **noted** that a copy of his presentation would be made available after the meeting.

ACTION: Management to look into options for 13-year old boys to play netball.

ACTION: Management to investigate ability to distribute vouchers for All Abilities participants to register from 1 December 2023.

ACTION: Management to look holistically at State Titles to see whether it is feasible to have a 16-year old age group, rather than two 17-year old teams.

5.2 Presentation: Netball NSW Commercial and Marketing Update

Yael Reed (EGM, Commercial and Marketing) presented the Netball NSW Commercial and Marketing Update, providing an overview of Netball NSW's current and prospective partnerships and the 'On This Court' 2024 Play Netball Campaign.

It was **noted** that a copy of her presentation would be made available after the meeting.

ACTION: No action required.

5.3 Presentation: NSW Swifts Update

Kath Tetley (EGM, NSW Swifts) presented the NSW Swifts Update, providing an overview of the NSW Swifts 2023 season and of preparations for the 2024 season.

It was **noted** that a copy of her presentation would be made available after the meeting.

ACTION: No action required.

5.4 Presentation: GIANTS Netball Update

Tim Underwood (EGM, GIANTS Netball) presented the GIANTS Netball Update, providing an overview of the GIANTS Netball 2022 season and of preparations for the 2023 season.

It was **noted** that a copy of his presentation would be made available after the meeting.

ACTION: No action required.

6. Close

There being no further business, the meeting was declared closed at 12.20pm.

Signed as a correct record of the meeting.

Chairperson

Dated: _____

4. Reports

4.1 Board of Directors Report

President Sallianne Faulkner will present a verbal update outlining the key priorities of Netball NSW ('NNSW') for 2024.

On behalf of the Board, Sallianne would like to recognise the efforts of retiring Directors, Martha Lourey-Bird and Louise Sullivan, who have both come to the end of their terms. Martha has regrettably decided not to stand for re-election due to her increasing international commitments and overseas work as a sports and exercise scientist. Louise comes to the end of her term and will step off the Board, in line with the Constitution, after nine consecutive years of service, including serving as the Chairperson and President until March 2023. We would like to thank Martha and Louise immensely for their contributions to Netball NSW and wish them both all the best.

We look forward to acknowledging Louise with a formal presentation during the AGM.

4.1.1 November 2024 Meeting

Please be advised that the final Council Meeting of 2024 is proposed to be held on **Saturday 2 November 2024** at Netball Central, 2 Olympic Boulevard, Sydney Olympic Park.

4.1.2 Board Appointments 2024

Since the 4 November 2023 Council Meeting, Janet Torney was appointed to the Netball NSW Board of Directors for a two-year term, commencing on 29 November 2023.

4.1.3 Policies Updated

The following policies have been updated since the November 2023 Council Meeting papers were issued;

- **NNSW Disciplinary Policy** – 29 November 2023
- **NNSW Grievance and Dispute Resolution Policy** – 29 November 2023
- **NNSW Affiliation and Membership Policy** – 29 November 2023
- **NNSW Codes of Behaviour** – 29 November 2023
- **NNSW Social Media Policy** – 29 November 2023
- **NNSW Photography Policy** – 13 February 2024
- **NNSW Roles and Responsibilities of Appointed Panels and Tribunals Policy** – 13 February 2024

The following policies have been revoked since the November 2023 Council Meeting papers were issued to reflect the formal implementation of the Netball Australia Integrity Policy Framework;

- **NNSW Member Protection Policy** – 1 January 2024
- **NNSW Child Safeguarding Policy** – 1 January 2024

All policy changes, including those that are updated, implemented, or revoked are notified by memo and emailed to Association Executives and the full mailing list. By referencing policies through the NNSW website, you will always access the most recent version. <https://nsw.netball.com.au/policies>.

4.1.4 Vales

Barbara Duggan – Newcastle Netball Association

Kerry Austin – Hastings Valley Netball Association

Roz Addison – Wagga Wagga Netball Association

4.1.5 Order of Australia and Public Service Recipients

Congratulations to the following members of the netball community who were recently recognised with the following honours:

Medal of The Order of Australia (OAM)

Val Brunker OAM – Kiama Netball Association

Kath Whiteley OAM – Liverpool City Netball Association

Lucia Wilcox OAM – Newcastle Netball Association

4.2 Community and Pathways Update

Tim Fava, Executive General Manager – Community and Pathways, will present an update on 2024 registrations, as well as key growth and innovation initiatives and plans for the year ahead across community, competitions and pathways.

4.3 Finance Report

4.3.1 Overview

NNSW provides this financial update to Affiliated Associations prior to the Council Meeting.

This update comprises the latest Financial Report 2024 as at 31st January 2024 as well as an update on the Budget 2024. A financial presentation with additional relevant information will be presented at the Council Meeting.

4.3.2 Financial Report: (for the period ending 31 January 2024)

The finance report for the period ending 31 January 2024 is attached, pages 23 - 24.

The Financial Report for January 2024 for NNSW shows a net asset position of \$22.9m (including fixed assets with a book value of \$22.6m which is predominantly Netball Central).

NNSW full year forecast for 2024 as at 31st January 2024 is for a breakeven position (before interest & other income, depreciation and amortisation “EBITDA”) which is consistent with the Board approved budget for 2024 set at a breakeven position.

The January YTD EBITDA (before extraordinary items) is \$0.905m, which is consistent with budget. This compares favourably to the full year forecasted breakeven EBITDA. It is normal for NNSW to report a high EBITDA at the commencement of the financial year which results from very strong early income flows on Season 2024 registrations & SSN memberships. This is offset later in the year as costs are more evenly spread across the year.

As at 31 January 2024, player registrations (Play HQ platform) totalled 36,009 (\$2.6m) vs. 31 Jan 23: 34,501 (\$2.3m). As at the most recent reporting date 19th February 2024 player registrations are at 60,331 (\$4.6m), this compares to 56,832 (\$4.3m) at 19 February 2023. We therefore, at this stage, project player registrations for the full year to come in close to the budget set at 119,800. This compares favourably to the final total registrations of 111,007 in 2023.

SSN clubs Membership (Swifts and Giants) totalled circa \$1.29m (6,251) as at 31st January 2024 compared to \$927k (5,651) at the same time in 2023. The full year Membership target is \$1,199k (86% sales achieved as at 31 January 2024) and management are highly focussed on achieving this. Note as at the date of the report, ticket on-sale is approaching and hence a further update on ticket sales will be provided at the Council Meeting.

Commercial contracted sales for 2024 are sitting at \$3.7m (85% of budgeted target \$4.4m) as at 31st January 2024. At this stage Management has confidence in achieving the 2024 budgeted number.

On the balance sheet, at 31st January 2024 the cash balance was \$2.1m compared to the year-end balance (31st December 2023) of \$2.6m. As at the date of this report (20 February 2023) cash is sitting at circa \$4.02m. We expect a higher cash balance in Q1 of each year, attaining to the nature of the business and high volume of registrations this time of the year. Cash at the end of the year forecasted to be circa \$2.7m.

A further financial updated will be provided to Council members closer to the Council meeting.

Manuel Vlandis
Chief Financial Officer

NETBALL NSW MANAGEMENT ACCOUNTS: PERIOD ENDED 31 JAN 2024

The NSW Netball Association Limited Summarised Trading Statement (Profit & Loss) By Department, \$'000 For the period ending 31 Jan 2024	YTD Act Jan 2024	YTD Bud Jan 2024	Var YTD Act vs YTD Bud	FY Bud 2024
1. Community, Competitions & Pathways				
Capitation and Affiliation	676	675	1	8,118
Competitions Revenue	203	203	(0)	1,064
Other Revenue	71	69	2	1,120
Community and Pathways Revenue	950	947	2	10,302
NA Contributions	(55)	(58)	3	(923)
Insurance	(53)	(52)	(1)	(622)
Competitions Expenses	(1)	0	(1)	(884)
Salaries & Wages	(188)	(212)	24	(2,812)
Other Expenses	(35)	(58)	23	(1,248)
Community and Pathways Expenses	(333)	(381)	48	(6,489)
Community, Competitions and Pathways Profit / (Loss)	617	566	50	3,813
2. NSW Swifts - SSN Operations				
NA Funding	294	294	1	783
Sponsorship & Merchandise	150	158	(8)	1,915
Membership & Ticketing	100	100	0	1,417
Other Revenue	15	12	3	144
NSW Swifts - SSN Operations Revenue	560	564	(4)	4,258
NA Funding	(33)	(33)	0	(110)
Player Contract Expenses	(89)	(83)	(6)	(1,000)
Team, Management, Coaches and Support Staff	(202)	(255)	53	(2,512)
Game Day, Membership & Marketing Expenses	(50)	(36)	(13)	(1,246)
Other Expenses	(24)	(33)	10	(412)
NSW Swifts - SSN Operations Expenses	(398)	(441)	43	(5,281)
NSW Swifts - SSN Operations Profit / (Loss)	162	122	39	(1,023)
3. GIANTS Netball - SSN Operations				
NA Funding	294	294	1	783
Sponsorship & Merchandise	131	153	(22)	1,787
Membership & Ticketing	77	83	(6)	876
Other Revenue	15	10	6	198
GIANTS Netball - SSN Operations Revenue	517	539	(22)	3,644
NA Funding	(33)	(33)	0	(110)
Player Contract Expenses	(74)	(77)	3	(927)
Team, Management, Coaches and Support Staff	(205)	(201)	(4)	(2,467)
Game Day, Membership & Marketing Expenses	(34)	(53)	19	(1,001)
Other Expenses	(25)	(11)	(14)	(395)
GIANTS Netball -SSN Operations Expenses	(371)	(375)	4	(4,900)
GIANTS Netball - SSN Operations Profit / (Loss)	145	164	(19)	(1,256)
4. Netball Central				
Netball Central Revenue	76	78	(2)	1,354
Netball Central Revenue	76	78	(2)	1,354
Insurance	(13)	(13)	(0)	(170)
Netball Central Expenses	(90)	(109)	19	(1,233)
Netball Central Expenses	(104)	(123)	19	(1,404)
NNSW Business Operations & Netball Central Profit / (Loss)	(27)	(45)	17	(49)
5. NNSW Business Operations				
Commercial & Sponsorship	39	60	(20)	806
NNSW Business Operations Revenue	39	60	(20)	806
Commercial, Sponsorship, Events, Media	(10)	(26)	17	(423)
Administration Expenses	(6)	(18)	13	(1,863)
NNSW Business Operations Expenses	(15)	(45)	29	(2,285)
NNSW Business Operations & Netball Central Profit / (Loss)	24	15	9	(1,480)
EBITDA before Extraordinary Items	920	823	97	5
Associations Initiatives	(16)	(16)	(0)	(80)
Gain/Loss on Disposal		-	0	75
Consolidated Netball NSW EBITDA*				
Revenues	2,142	2,188	(46)	20,364
Expenses	(1,237)	(1,380)	143	(20,364)
EBITDA*	905	807	97	(0)
Interest	(1)	5	(6)	50
Depreciation	(161)	(162)	1	(1,990)
Grand Total Profit / (Loss)	743	651	92	(1,939)

THE NEW SOUTH WALES NETBALL ASSOCIATION LIMITED
BALANCE SHEET
As at 31 Jan 2024

\$'000	Act 31 Jan 2024	Act 31 Dec 2023	Var Jan 2024 v Dec 2023	Fcast 31 Dec 2024	Act 31 Dec 2023
Current Assets					
Cash Assets	2,100	2,594	(494)	2,796	2,594
Accounts Receivable	2,977	340	2,637	450	340
Inventories	1	5	(4)	0	5
Other Current Assets	381	449	(68)	450	449
Total Current Assets	5,459	3,388	2,072	3,696	3,388
Non-Current Assets					
Fixed assets (at WDV)	22,638	22,790	(152)	20,800	22,790
Right of Use Asset	750	750	0	754	750
Netball Central Sinking Fund	307	307	0	307	307
Total Non-Current Assets	23,695	23,847	(152)	21,861	23,847
Total Assets	29,155	27,234	1,920	25,557	27,234
LIABILITIES					
Current Liabilities					
Accounts Payable	308	347	(38)	333	347
Other Creditors	675	623	52	926	623
Income in advance	3,325	2,219	1,105	2,500	2,219
State Government Funding	0	0	0	0	0
Loans and Borrowings	0	4	(4)	0	4
Lease Liability	71	71	0	61	71
GST payable/(receivable)	282	84	198	57	84
PAYG/FBT/Payroll Tax Payable	37	60	(22)	4	60
Superannuation contributions payable	65	73	(8)	74	73
Provision for employee entitlements	508	606	(98)	470	606
Total Current Liabilities	5,272	4,087	1,185	4,426	4,087
Non-Current Liabilities					
Loans and Borrowings	0	0	0	30	0
Lease Liability	716	720	(4)	662	720
Provision for employee entitlements	217	209	8	181	209
Security Deposit Bond	11	22	(12)	2	22
Total Non-Current Liabilities	944	952	(7)	875	952
Total Liabilities	6,216	5,039	1,177	5,301	5,039
NET ASSETS	22,939	22,196	743	20,256	22,196
EQUITY					
Retained earnings	22,196	23,808	(1,612)	22,196	23,808
Current year profit/(loss)	743	(1,612)	2,356	(1,940)	(1,612)
TOTAL EQUITY	22,939	22,196	743	20,256	22,196

4.3.3 Budget for the Financial Year ending 2024

Chief Financial Officer, Manuel Vlandis will present the NNSW 2024 Budget at the Council Meeting.

4.4 CEO's Operational Report

4.4.1 General Update

In addition to the items noted below, the CEO will provide a general update regarding key matters since the 4 November 2023 Council Meeting, with a presentation to be circulated following the meeting.

In addition, the Executive General Managers of Communities and Pathways, Commercial and Marketing, GIANTS Netball and NSW Swifts will each provide an update at the Council Meeting.

4.4.2 NNSW Performance Measures

The CEO will present the following at the 16 March 2023 Council Meeting:

- a) 2023 Performance Measures Final Result; and
- b) 2024 Performance Measures.

It is proposed that Management provides Members with a summary update of progress of the 2024 Performance Measures at the 16 March Council Meeting, in July 2024 and again at the 2 November 2024 Council Meeting.

Tracey Scott

Chief Executive Officer

5. Application for Affiliate Membership

Junee & District Netball Association (**Junee Netball**) have submitted an application to become a Full Affiliate Member of NNSW under Clause 9.3 of the Constitution. The affiliation application submitted by Junee Netball on 3 October 2023 is attached on pages 27 to 28 of this Notice of Council Meeting.

As required by clause 9.3 of the Constitution, the information that must be included in an affiliation application is set out in clause 3 of the Affiliation and Membership Policy.

Following management's and the Board's review of Junee Netball's affiliation application, further information and clarifications were sought from Junee Netball to address deficiencies identified in the information provided in its affiliation application. A summary of the further responses provided by Junee Netball on 3 January 2024 to NNSW's requests for further information and clarifications are set out below:

- **Organisational growth plan (if any);** [Junee Netball response - not provided.]
- **Facilities and infrastructure plan (if any);** [Junee Netball response - We have two indoor courts (through the Recreation Centre) which have a seating capacity of approximately 150 people.]
- **Governance structure including whether Junee Netball is, or intends to become an Incorporated Association;** [Junee Netball response - We have been an "incorporated club" for 3 years now.]
- **The proposed structure of the organisation in terms of membership and clubs;** [Junee Netball response - not provided.]

- **How Junee Netball intends to grow grassroots netball in the region, including any programs that it intends to run;** *[Junee Netball response - We intend to grow grass roots netball by running programs such as Net Set Go and School programs.]*
- **How Junee Netball intends to facilitate umpire and coach development;** *[Junee Netball response - In relation to Coaching and Umpiring development. We constantly encourage all our umpires and coaching staff to further develop themselves Wherein we also assist in subsidizing fees. We currently have 4 badged umpires, 4 training umpires, 3 Development Accredited Coaches and 4 Foundation Accredited Coaches.*
- **An indication of where participants and potential members would be coming from;** *[Junee Netball response - We are hoping to reach areas which encompass Yethela, Harefield, Sebastopol, Junee, Old Junee, Junee Reefs, Illabo, Bethungra and Eurongilly.*
- **Any consultation that has occurred with neighbouring Associations;** *[Junee Netball response - We have raised the possibility of Junee being affiliated with 3 of our closest associations being Coolamon, Temora and Wagga Wagga.*

Having further considered Junee Netball's affiliation application and responses to NNSW's further requests for information and clarifications, at its 13 February 2024 Board meeting, the Board and resolved to present the affiliation application to Council in accordance with the requirements of clause 9.3 of the Constitution but does not support the affiliation application and does not recommend that Members approve the affiliation application at this time on the grounds that, at this stage, insufficient information was has been provided to support affiliation.

Before opening up the voting on this resolution, Members will be invited to speak to the motion.

To consider, and if thought fit, to pass the following resolution as an ordinary resolution:

THAT, in accordance with the requirements of clause 9.3 of the Constitution, the application of Junee & District Netball Association to become an Affiliate Member is approved.

Robert Vergano

President - Junee Netball Club

3.10.2023

To: Netball NSW

Subject: Proposal for Affiliation Membership - Junee Netball and District Association

Dear Netball NSW,

I am writing to formally request affiliation membership with Netball NSW on behalf of the proposed Junee Netball and District Association. Our association is dedicated to promoting and advancing the sport of netball within the Junee district and its surrounding areas, and we believe that affiliation with Netball NSW will greatly assist us in achieving our mission.

Purpose and Objectives:

The primary purpose of establishing the Junee Netball and District Association is to enrich the sport of netball within our community by:

1. Running Town Competitions: We are committed to organizing and managing town-level netball competitions, providing accessible and inclusive opportunities for residents of all ages to actively engage in netball.
2. Establishing a Development Pathway: Our association seeks to establish a comprehensive development pathway for netball enthusiasts. This pathway will encompass a Representative Pathway Program designed to nurture and showcase talent and a NetSetGo Development Program aimed at introducing and developing young players' skills.

Membership and Reach:

We anticipate an initial membership of approximately 100 individuals, including players, coaches, officials, and volunteers who share a passion for netball in Junee and the surrounding districts. Our coverage area spans over 2,000 square kilometers and serves a population of 7,000 people.

Proximity to Other Associations:

The nearest Netball NSW affiliated association to Junee is Wagga, located approximately 40 kilometers away.

Contacts:

The designated contacts for the proposed Junee Netball and District Association are Robert Vergano and Simone Leatham. They will serve as the primary points of contact for all matters related to our association.

Project Plan and Governance:

We have diligently developed a comprehensive project plan outlining our goals, strategies, and timelines for achieving our objectives. Furthermore, we are registered as an incorporated association and have governance structures in place to ensure transparency, accountability, and sound governance.

Support from Local Stakeholders:

Our association has proactively reached out to local stakeholders, including the Junee Shire Council, who have expressed enthusiastic support for the creation of our association. We are actively engaged in discussions regarding the use of council facilities for netball activities and carnivals.

Benefits to the Community and Players: The establishment of the Junee Netball and District Association promises to deliver numerous advantages to both our community and players, including:

1. ***Increased Access:*** Our town-level competitions will offer more opportunities for community members, particularly juniors, to actively participate in regular physical activity through netball.
2. ***Talent Development:*** The structured development pathway, which includes the Representative Pathway Program and NetSetGo Development Program, will nurture talent and provide a clear progression for players.
3. ***Community Engagement:*** Netball has a unique ability to foster community cohesion, camaraderie, and a sense of belonging, strengthening community bonds.
4. ***Local Pride:*** Residents will take pride in having their own local netball association, bolstering community spirit and local identity.
5. ***Economic Stimulus:*** Hosting events and carnivals can attract visitors, promote tourism, and provide an economic boost to the local community.

We kindly request Netball NSW's consideration of our proposal for affiliation membership and appreciate your guidance on the necessary steps and requirements for approval. The Junee Netball and District Association is eager to contribute

Regards,

Robert Vergano

Junee Netball

6. General Business

6.1 Presentation: NSW Swifts Update

For presentation at the meeting.

6.2 Presentation: NNSW Commercial & Marketing Update

For presentation at the meeting.

6.3 Presentation: Giants Netball Update

For presentation at the meeting.

6.4 Discussion: Life Membership – Clause 11 of the Netball NSW Constitution

For discussion at the meeting.

Background

On 18 January 2024, NNSW Management received a notice of motion submitted by two Life Members relating to proposed amendments to clause 11 of the Netball NSW Constitution (**January 2024 Notice of Motion**). Unfortunately, the January 2024 Notice of Motion did not comply with the requirements of the Corporations Act 2001 (Cth) and could not be included in the Notice of Council Meeting as a member resolution. However, the Board felt it was appropriate to commence a discussion with Council on the matters raised in the January 2024 Notice of Motion.

Proposed steps forward

At the 16 March 2024 Council Meeting, the Chair will facilitate a discussion which addresses the following key matters:

- summary of current process for receiving Life Membership;
- role and purpose of the Recognition Reference Panel; and
- summary of proposed changes raised in the January 2024 Notice of Motion.

Any feedback received in the Council Meeting will then inform the Board's next proposed steps on the matters raised in the January 2024 Notice of Motion.

6.5 Discussion: Constitutional Amendment Process

For discussion at the meeting.

Taking into account discussions related to the January 2024 Notice of Motion, the Board also felt it appropriate to hold a discussion at the Council Meeting on the following matters:

- the legal and constitutional requirements that must be followed by Members to submit a valid member resolution for inclusion in the business of a AGM or Council Meeting and in the Notice for that meeting;
- the legal and constitutional obligations of the Board in relation to the matters that are included in the business of the AGM or Council meeting and in the Notice of that meeting; and
- Netball NSW's preferred consultation and feedback process for Member or Board-led Constitutional or other governance improvements to enable all Members to have the

opportunity to understand the nature and reasoning for any reforms for the future benefit of the sport prior to the formal meeting where they will be voted upon

Please note that whilst Netball NSW respects that there is no legal requirement to implement a consultation and feedback process prior to presenting proposed constitutional changes to Council to vote upon, Netball NSW would prefer to discuss with our Members at the Council meeting why it is our preferred approach to build trust and transparency in the context of future governance reform.