

The New South Wales Netball Association Limited

Notice of Council Meeting

Saturday 15th March 2025

9:00am

**Netball Central
Waratah Room**

2 Olympic Boulevard,
Sydney Olympic Park

**Online
via Zoom**

Link to be distributed
Thursday 12th March 2025

Notice is hereby given of The New South Wales Netball Association Limited Council Meeting on **Saturday 15 March 2025**. The Council Meeting will commence directly after the Annual General Meeting which will commence at 9:00am, with registration to open in-person and online from 8:30am.

Attendees are invited to attend either in-person at Netball Central OR online via Zoom.

- Each Affiliate Member is entitled to appoint up to two Delegates who may each attend and vote at Members' Meetings on behalf of the Affiliate Member.
- Life Members and Directors will have one vote each. If a Director is also a Life Member, that Director may only exercise one vote.
- As per clause 12.3 of the Netball NSW Constitution, delegates of Affiliate Members and other Voting Members may appoint a proxy to attend and vote at the Members' Meeting on their behalf.
 - All proxies must also be a Member of Netball NSW.
 - The document appointing a proxy must:
 - Be in writing;
 - Include the name and address of the proxy;
 - Be signed on behalf of the Delegate of the Affiliate Member, or other Voting Member appointing the proxy;
 - Be received by the Company Secretary, Stuart Corbishley either at Netball Central, 2 Olympic Boulevard, Sydney Olympic Park, NSW, 2127 or by email to policy@netballnsw.com by **5:00pm (AEDT) on Thursday 13 March 2025**; and
 - State the name of the Company, and the Members Meeting(s) at which the appointment will be used.
 - No substitution of proxies may occur during the course of the Members' Meeting.

AGENDA

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1. Opening

1.1. Apologies

1.2. Minutes of the Previous Meeting

1.2.1. Confirmation of the Minutes of the previous Council Meeting

Draft minutes from the Council Meeting held on Saturday 2 November 2024 are included as **Annexure A**.

Voting Members will be asked to resolve that the minutes of the Council Meeting be adopted as tabled.

1.2.2. Business Arising from the Minutes of the previous Council Meeting

Nil.

2. Reports

2.1. Board of Directors Report

November 2025 Council Meeting

NNSW would like to advise that the final Council Meeting of 2025 is proposed to be held on **Saturday 1st November 2025** at Netball Central and online via Zoom.

Policies Updated

The following policies have been updated since the November 2024 Council Meeting papers were issued:

- Netball NSW Volunteer Recognition and Awards Policy
- Netball NSW Affiliation and Membership Policy
- Netball Australia Conduct and Disciplinary Policy
- Netball Australia Safeguarding Children and Young People Policy
- Netball Australia Member Protection Policy
- Netball Australia Competition Manipulation and Sports Wagering Policy
- Netball Australia Sports Medicine Policy
- Netball Australia Guidelines for the Management of Sports Related Concussion in Netball

All current policies can be found through the Netball NSW website [here](#).

Vales

Netball NSW recognises and pays tribute to the following members of our netball community who have passed since November 2024:

- Violet Denny-Bowtell – Maitland Netball Association
- Brenda Gontarski – Newcastle Netball Association

Order of Australia and Public Service Recipients

Congratulations to the following members of the netball community who were recently recognised with Medal of the Order of Australia (OAM) honours:

- Vivienne Bertshaw OAM – Hawkesbury City Netball Association
- Yvonne Keegan OAM – Orange Netball Association
- Christine Miles OAM – Wyong Netball Association
- Stacey Crampton OAM - ACT

2.2. Finance Report

The finance report for the period ending 31 January 2025 is attached as **Annexure B**.

The report shows a net asset position of \$24.0m (including fixed assets with a book value of \$21.0m which is predominantly Netball Central).

NNSW full year forecast for 2025 as at 31 January 2025 is for a surplus position of \$410k (before interest & other income, depreciation and amortisation “EBITDA”) which is consistent with the Board approved budget for 2025.

The January YTD EBITDA (before extraordinary items) is \$3.445m, which is consistent with budget. This compares favorably to the full year forecasted EBITDA. It is normal for NNSW to report a high EBITDA at the commencement of the financial year which results from very strong early income flows on Season 2025 registrations & SSN memberships. This is offset later in the year as costs are more evenly spread across the year.

As at 31 January 2025, player registrations (Play HQ platform) totaled 34,781 (\$2.5m) vs. (31 Jan 24: 36,009 (\$2.6m)). As at the most recent reporting date 10 February 2025 player registrations are at 50,686 (\$3.8m), (this compares to 52,345 (\$3.7m at 10 February 2024). Please note in 2024 the Active Kids vouchers had to be used by 31 January, this year they can be used at any time during the year. At this stage, project player registrations for the full year to come in close to the budget set at 129,650. This compares favorably to the final total registrations of 120,731 in 2024.

SSN Club memberships totaled circa \$1.08m (6,377) as at 31 January 2025 (compared to \$1.02m or 6,219 at the same time in 2024). The full year membership target is \$1.29m (84% sales achieved as at 31 January 2025) and management are highly focused on achieving this. Note as at the date of the report, ticket on-sale is approaching and hence a further update on ticket sales will be provided at the Council Meeting.

Commercial contracted sales for 2025 are sitting at \$3.9m (80% of budgeted target \$4.9m) as at 31 January 2025. We have confidence in achieving the 2025 budgeted number.

On the balance sheet, at 31 January 2025 the operating cash balance was \$2.5m compared to the year-end balance (31 December 2024) of \$2.7m. As at the date of this report (13 February 2025) cash is sitting at circa \$3.04m. We expect a higher cash balance in Q1 of each year, attaining to the nature of the business and high volume of registrations this time of the year. Cash at the end of the year forecasted to be circa \$3.1m.

2.3. Communities Report

Executive General Manager – Communities, Trish Crews will present an update on 2025 membership numbers, as well as growth and participation case studies. This presentation will be circulated following the meeting.

2.4. Strategy & Stakeholders Report

Executive General Manager – Strategy & Stakeholders, Tim Fava will present an update on strategic projects planned for the next 3 to 6 months. This presentation will be circulated following the meeting.

2.5. CEO's Report

CEO, Tracey Scott will present an update on 2025 performance measures, as well as strategic planning for 2026 and beyond. This presentation will be circulated following the meeting.

3. General Business

4. Meeting Close



Annexure A – Minutes of the Previous Meeting

The New South Wales Netball Association Limited

Minutes of General Meeting of the Council

Date: Saturday 2 November 2024

Time: 9:00 am

Venue: Hybrid: Waratah Room, Netball Central, 2 Olympic Boulevard,
Sydney Olympic Park and via Zoom video conference

DRAFT

THE NEW SOUTH WALES NETBALL ASSOCIATION LIMITED (ACN 001 685 007)

MINUTES OF 2 NOVEMBER 2024 COUNCIL MEETING

Council Meeting of The New South Wales Netball Association Limited held on **Saturday 2 November 2024** at the Waratah Room, Netball Central, 2 Olympic Boulevard, Sydney Olympic Park and via Zoom video conference.

The meeting commenced at 9.06am

The President declared the meeting open at 9.06am, welcomed all Delegates in attendance and acknowledged the traditional owners of the land on which the meeting was being held in Sydney Olympic Park, the Wangal people of the Darug nation, and the traditional owners of the lands on which other attendees were attending the meeting via Zoom, paying respects to Elders past, present and emerging and to all Aboriginal and Torres Strait Islander people present.

Attendees were instructed to remain on mute, and to type their name and Association into the chat function to confirm their attendance.

The President **noted** that, in accordance with the Constitution, the quorum for the Council Meeting was the presence of 25% of more of Affiliate Members (being at least 29 Delegates of Affiliate Members) and 50% or more of Directors (being at least 5 Directors). The President **noted** that a quorum was present and that the meeting could proceed.

The President acknowledged the presence of Directors, the Company Secretary and Netball NSW staff members at the meeting.

The President **noted** that the meeting was being recorded and outlined various housekeeping matters for the meeting, including the use of the Election Runner polling system for voting and the use of the Chat function for questions during the meeting for moving and seconding motions (using the full name of the Delegate and their Association).

1. Attendance

The President **noted** the following persons present at the meeting and apologies received:

1.1 Attendees

	Association	Name
1.	Armidale Netball Association	Justine Kavanagh
2.	Armidale Netball Association	Karen Frost
3.	Bankstown City Netball Association	Nicole Oram
4.	Bankstown City Netball Association	Lee Hill
5.	Baulkham Hills Shire Netball Association	Kylie Tzavaras
6.	Baulkham Hills Shire Netball Association	Claudette Noble
7.	Blacktown City Netball Association	Karen Szczerbanik
8.	Blacktown City Netball Association	Carol Aitken
9.	Camden & District Netball Association	Lyndall Schuhmeier
10.	Camden & District Netball Association	Leana Wharton
11.	Campbelltown District Netball Association	Justin Rea

	Association	Name
12.	Charlestown Netball Association	Peta Forder
13.	Charlestown Netball Association	Dianne Pascoe
14.	Coffs Harbour Netball Association	Oliver Quinell
15.	Coffs Harbour Netball Association	Kirean Pedalty
16.	Eastwood Ryde Netball Association	Karen Waud OAM
17.	Eastwood Ryde Netball Association	Jodie Moate
18.	Gosford Netball Association	Joy Dasan
19.	Gosford Netball Association	Michelle Cremer
20.	Grafton Netball Association	Kristie Colling
21.	Hawkesbury Netball Association	Jason Baker
22.	Hawkesbury Netball Association	Les Turner
23.	Hills District Netball Association	Lisa Robertson
24.	Hills District Netball Association	Lyn Burgess OAM
25.	Illawarra Netball Association	Peiti Haines
26.	Illawarra Netball Association	Vanessa Sturman
27.	Inner West Netball Association	Leanne Blackmore
28.	Inner West Netball Association	Anne Tait
29.	Ku-ring-gai Netball Association	Kathy Staggs
30.	Ku-ring-gai Netball Association	Jo-Anne Perry
31.	Lakeside Netball Association	Tammy Whitehead
32.	Lakeside Netball Association	Toni Jackaman
33.	Lismore District Netball Association	Shirley Donovan
34.	Liverpool City Netball Association	Rebecca Wakefield
35.	Lower Clarence Netball Association	Tania Kane
36.	Lower Clarence Netball Association	Shelly White
37.	Macleay Netball Association	Alison Koivu
38.	Macleay Netball Association	Elyse Wilson
39.	Maitland District Netball Association	Marette Huckerby
40.	Maitland District Netball Association	Rachel Bridge
41.	Manly Warringah Netball Association	Anne-Marie Ward
42.	Manly Warringah Netball Association	Cathy Hurditch
43.	Nelson Bay Netball Association	Rebecca Keating
44.	Nelson Bay Netball Association	Amanda Wilks
45.	Newcastle Netball Association Inc.	Sally Unicomb
46.	Newcastle Netball Association Inc.	Ellen Monaghan OAM
47.	Northern Suburbs Netball Association	Glenys Paranihi
48.	Northern Suburbs Netball Association	Margot Paterson
49.	Orange District Netball Association	Michael Rudd
50.	Parramatta Auburn Netball Association	Kim Higgins
51.	Port Stephens Netball Association	Jodi Cassar
52.	Port Stephens Netball Association	Sam Rumbel

	Association	Name
53.	Randwick Netball Association	Jenny Morrissey
54.	Randwick Netball Association	Fran Reynolds OAM
55.	Shoalhaven Netball Association	Wilma Klein
56.	Shoalhaven Netball Association	Sue Malley
57.	Southern Highlands Netball Association	Louise Sullivan
58.	St George District Netball Association	Helen Andrews
59.	St George District Netball Association	Lara Mina
60.	Sutherland Shire Netball Association	Nerida Noble
61.	Sutherland Shire Netball Association	Jenny Rees
62.	Tamworth Netball Association	Rebecca McKenzie
63.	Tamworth Netball Association	Lisa Fox
64.	West Wyalong Netball Association	Melissa Ryan
65.	Westlakes District Netball Association Inc.	Pamella Burt
66.	Westlakes District Netball Association Inc.	Madeline Allen OAM
67.	Woolgoolga Netball Association	Sandra Thorpe
68.	Woolgoolga Netball Association	Mick Thorpe
69.	Woy Woy Netball Association	Sharon Bailey
70.	Woy Woy Netball Association	Nichole Barnes
71.	Wyong Netball Association	Chris Miles

1.2 Observers

	Association	Name
72.	Charlestown Netball Association	Gail Mayers
73.	Liverpool City Netball Association	Melissa King
74.	Lower Clarence Netball Association	Kym Clifton
75.	Lower Clarence Netball Association	Anna Snape
76.	Maitland Netball Association	Pennie Lieb
77.	Maitland Netball Association	Suzy Tierney
78.	Manly Warringah Netball Association	Beverly Dew OAM
79.	Nelson Bay Netball Association	Taylor Wilks
80.	Newcastle Netball Association	Cheryl Hernando
81.	Shoalhaven Netball Association	Kathy Rembisz
82.	Randwick Netball Association	Marie Kelly
83.	Tamworth Netball Association	Janet Jamieson
84.	Tamworth Netball Association	Kaye Sweeney

1.3 Netball NSW Directors

		Name
85.	Netball NSW President & Chairperson	Sallianne Faulkner
86.	Netball NSW Deputy Chairperson	Claire Tynan
87.	Netball NSW Director	Michelle Champ

		Name
88.	Netball NSW Director	Vincent De Luca OAM
89.	Netball NSW Director	Dr Ben Hamer
90.	Netball NSW Director	Chris Lamb
91.	Netball NSW Director	Carol Murphy OAM
92.	Netball NSW Director	Jennie Thompson
93.	Netball NSW Director	Janet Torney

1.4 Life Members

		Name
94.	Netball NSW Life Member	Lynn Quinn OAM
95.	Netball NSW Life Member	Anne Doring OAM
96.	Netball NSW Life Member	Wendy Archer AM
97.	Netball NSW Life Member	Rodney Watson OAM
98.	Netball NSW Life Member	Ruth Havrlant
99.	Netball NSW Life Member	Maureen Boyle OAM
100.	Netball NSW Life Member	John Hahn

1.5 Netball NSW Staff

	Position	Name
101.	Chief Executive Officer	Tracey Scott
102.	Chief Financial Officer	Manuel Vlandis
103.	Executive General Manager Community & Pathways	Tim Fava
104.	Executive General Manager GIANTS Netball	Tim Underwood
105.	Executive General Manager NSW Swifts	Jeremy Butler
106.	Executive General Manager Commercial & Marketing	Yael Reed
107.	Manager – Governance, Integrity & Special Projects	Lucy Sayers
108.	Executive Support	Charlotte de Freyne
109.	General Manager - Communities	Trish Crews
110.	Metro Manager	Jillian Vernon
111.	Community Engagement Manager	Gillian Cotter
112.	Regional Manager – Hunter & Central Coast	Kirsten Clarke
113.	Regional Manager – North West	Lauren Smart
114.	Regional Manager – West/Central West	Brooke Berg
115.	Regional Manager – South Coast	Kaitlyn Langdon
116.	Regional Manager – North Coast	Cass Notley
117.	Communications Manager	Shane De Barra
118.	Company Secretary	Stuart Corbishley

1.6 Apologies

	Association	Name
1.	Baulkham Hills Shire Netball Association	Monica O'Callaghan
2.	Gosford Netball Association	Belinda Beresford

	Association	Name
3.	Liverpool Netball Association	Melissa King
4.	Newcastle Netball Association Inc.	Cheryl Hernando
5.	Penrith District Netball Association	Joy Gillett OAM
6.	Tumut Netball Association	Tracey Gorman
7.	Netball NSW Life Member	Dr Grace Bryant
8.	Netball NSW Life Member	Vicky Kerr OAM

RESOLVED THAT the apologies be **noted**.

ACTION: No action required.

2. Minutes of the previous Council Meeting

2.1 Confirmation of the Minutes of the previous Council Meeting held on Saturday 16 March 2024

A copy of the Minutes from the Council Meeting held on 16 March 2024 was tabled.

Taken as read, with no amendments received.

RESOLVED THAT the minutes of the Council Meeting held on 16 March 2024 be adopted as tabled.

MOVED: Lynn Quinn OAM (Netball NSW Life Member); **SECONDED:** Anne Doring OAM.

CARRIED by majority, with one abstention.

ACTION: Place Minutes of Council Meeting held on Saturday 16 March 2024 on Netball NSW website.

2.2 Business Arising from Minutes of the previous Council Meeting held on Saturday 16 March 2024

Nil.

3. Reports

3.1 Board of Directors Report

The President introduced each of the Directors, highlighting their respective Netball Associations and the Board sub-committees on which they serve.

The President then congratulated Associations and the Board and management of Netball NSW on their dedication and hard work over the past year, **noting** the following highlights in particular:

- Netball NSW securing \$1m in NSW Government funding for a Legacy Program to support participation initiatives, training and development opportunities for Netball NSW staff and volunteers and programs to support netball in the lead-up to the 2027 World Cup, and \$500,000 in NSW Government funding for a Netball Infrastructure Strategy to support the growth of the game.
- The staging of the first National First Nations Tournament in Melbourne, aimed at providing accelerated and equitable opportunities for Aboriginal and Torres Strait Islander netball participants.
- The NSW Swifts and GIANTS Netball clubs delivering (combined) record revenues, notwithstanding their on-court challenges.

- Netball NSW’s 19U team winning their National Netball Championships Grand Final, and the 17U team delivering a top-four finish.
- Netball NSW’s Marie Little Shield team winning gold in Brisbane and ending the tournament unbeaten.
- Athletes from the QBE Swifts Academy and the GIANTS Academy gaining valuable top-level experience at the SN Reserves competition and Netball NSW’s team returning with gold medals from the new-look ANC.

Looking ahead to 2025, the President also **noted** that Netball NSW will be focussed on developing its 2026 and beyond Strategic Plan and on its Governance Document Review, which will be led by the Governance Committee and involve in-depth, meaningful consultations with key netball stakeholders in the lead-up to its findings being presented to Members at the November 2025 Council meeting.

The President **noted** that a copy of her presentation would be made available after the meeting.

3.1.1 March 2025 Meeting

It was **noted** that the first Council Meeting of 2025 would be held on Saturday 15 March 2025.

ACTION: No action required.

3.1.2 Board Appointments 2024

It was **noted** that the following appointments have been made since the March 2024 Council Meeting:

- Claire Tynan – elected by the Board of Directors as Deputy Chairperson on 19 March 2024 until the conclusion of the Board Meeting held immediately following the 2026 AGM and Council Meeting.
- Michelle Champ – re-appointed as an Appointed Director on 14 May 2024 for a further two-year term until 30 June 2026.

ACTION: No action required.

3.1.3 2024 Board Committee/ Panel Appointments

It was **noted** that the following Board Committee/Panel appointments and changes have been made since the March 2024 Council meeting:

Committee	Chair	Members
Nominations Committee	Alicia Gregory (Independent Chair)	Sallianne Faulkner Mitchell Murphy (Member Representative)
Audit & Risk Committee	Michelle Champ	Jennie Thompson Janet Torney Doug MacColl (Independent Member) Stuart Dickinson (Independent Member)
Governance Committee	Janet Torney	Claire Tynan Carol Murphy OAM Vincent De Luca OAM Louise Sullivan (Independent Member)

People & Culture Committee	Chris Lamb	Claire Tynan Jennie Thompson Dr Ben Hamer Anne Tait (Independent Member)
Recognition Reference Panel	Wendy Archer AM (Life Member)	Rodney Watson OAM (Life Member) Ronda Kimble OAM (Life Member) John Hahn (Life Member) Ruth Havrlant (Life Member)
Premier League Commission		Jennie Thompson Tracey Scott Tim Fava Tim Holden (Independent Member)

ACTION: No action required.

3.1.4 Policies Updated

It was **noted** that the following Netball NSW policies have been updated since the March 2024 Council Meeting:

- Board Committee Policy – 30 July 2024
- Whistleblower Policy – 30 July 2024
- Volunteer Recognition and Awards Policy – 30 July 2024

It was also **noted** that the following Netball Australia policies have been approved or updated since the March 2024 Council Meeting:

- Guidelines for the Management of Sports Related Concussion in Netball (NA Pathways, Youth and Community Netball) – 5 April 2024
- Inclusion of Transgender and Gender Diverse People in Community Netball Guidelines – 1 March 2024
- Member Protection Policy – 1 March 2024
- Safeguarding Children and Young People Policy – 1 March 2024
- Sports Medicine Policy – 1 March 2024
- Competition Manipulation and Sports Wagering Policy – 1 March 2024
- Conduct and Disciplinary Policy – 1 March 2024

ACTION: No action required.

3.1.5 Vales

It was **noted** that the following members of the netball community had passed away since the March 2023 Council meeting:

- June Backshall – Ballina Netball Association

- Kath Fullager OAM – Bankstown City Netball Association
- Shirley Connolley OAM – Campbelltown District Netball Association
- Margaret Quinn – Coffs Harbour Netball Association
- Amelia Mears – Grafton Netball Association
- Shelly Jovijunky Sinclair – Kurri Kurri Netball association
- Irene Hemsworth – Maitland District Netball Association
- Helen Dean – Manly Warringah Netball Association
- Ronda Alterator OAM – Manly Warringah Netball Association
- Fay Howell – Macleay Netball Association
- John Howell - Macleay Netball Association
- Val Thorn - Macleay Netball Association
- Barbara Duggan – Newcastle Netball Association

ACTION: No action required.

3.2 CEO Operational Report

The CEO presented her operational report, with the following points **noted** in particular:

- Management has successfully relocated the NSW Netball Association Waratah Mosaic from the Anne Clark Centre at Parramatta Auburn to Netball Central.
- Netball NSW's focus in 2024 has been on: (1) providing Association support – “save time, not waste time”; (2) Partnerships with Purpose – enhancing participant experience, offsetting network cost pressures and funding new roles and initiatives; (3) Diversified revenues – reducing reliance on capitation revenues through the continued growth of other revenue streams; and (4) Side by Side – engagement and collaboration to create lasting impacts.
- Netball NSW's FY24 Budget was for an EBITDA breakeven and the business is currently on track for a \$200k surplus.
- Netball NSW has continued to focus on regular and authentic engagement, with President Connect meetings, an enhanced regional roadshow format and attendance at a diverse range of activities.
- Netball NSW has achieved 23 of the FY24 performance measures set against Netball NSW's key strategic initiatives, with 10 'on watch' and 5 not met or unlikely to be met.
- Netball is thriving in New South Wales, with playing members approaching their highest ever numbers (currently 108,347 against 110,000 in 2019), memberships at their highest ever (currently 119,153 against 115,101) and 4,300 more registered participants at this stage than in 2023.
- Netball NSW has secured \$1.5m in NSW Government funding for a Facilities Master Plan and to support 2027 World Cup Legacy initiatives.
- Netball NSW has been undergoing an important 'refresh', with the addition of a 'Honour Roll' and other initiatives focussed on celebrating netball in New South Wales.
- In 2022, the single biggest opportunity was unlocking the potential of the 'Netball in NSW Ecosystem' (netball's 'Superpower') and the single biggest challenge was the growing sophistication of netball's

competitors and their focus on women and girls. Since 2022, significant progress has been made together but significant challenges remain.

- In 2025, Netball NSW's focus will be on: (1) its 2026 and Beyond Strategic Plan; (2) leveraging 2027 World Cup interest; (3) facilities audit outcomes; (4) additional resourcing to support Associations – grants, facilities and grassroots storytelling; and (5) the launch of the Netball NSW Foundation.

It was **noted** that a copy of the CEO's presentation would be made available after the meeting.

ACTION: No action required.

3.3 Appeals Tribunal Report – 2024 Competitions

The Appeals Tribunal Report for 2024 Competitions distributed prior to the meeting was taken as read and **noted**.

3.4 Community & Pathways Report

Tim Fava (EGM, Community and Pathways) presented his Community & Pathways Report, providing an overview of the 2023 highlights and the key 2024 priorities for the Community and Pathways team, and invited Jeremy Butler (EGM, NSW Swifts) and Tim Underwood (EGM, GIANTS Netball) to provide their insights on the 2024 community engagement initiatives and activities undertaken by their clubs and those to come in 2025.

Yael Reed (EGM, Commercial and Marketing) then provided an overview on the Netball NSW partners that have been delivering benefits and value directly to Clubs and Associations (Woolworths, Valour, SIXT, Footlocker, HART Sport) and on Netball NSW's new partnership with Hyundai (to be announced), which will feature a community raffle (for a car) where all raffle ticket proceeds will go to Associations.

It was **noted** that copies of the presentations given by Tim Fava, Jeremy Butler, Tim Underwood and Yael Reed would be made available after the meeting.

ACTION: Management to ensure that bench officials are acknowledged in presentations and relevant statistics and make bench officials statistics available to Members with the Council meeting minutes.

At 10.44am, the meeting was adjourned for a short break, resuming at 10.52am.

3.5 Finance Report

3.5.1 Financial Report: 8 months ended 31 August 2024

The Financial Report for the period ending 31 August 2024 distributed prior to the meeting was taken as read and **noted**, with the following **noted** from the presentation given by Manuel Vlandis (CFO):

- Netball NSW's current net asset position as at 31 August 2024 is \$23.7m (with a projected net asset position of \$20.5m as at 31 December 2024). Netball NSW's 2024 full year forecast EBITDA is +\$186k (including \$96k in grant income for the Netball Central AV upgrade) as against a breakeven budget EBITDA (a positive variance to budget of +\$186k). This small positive variance is in line with forecast capitation revenue and represents less than 1% of total revenue of \$20.9m for FY24. As at 30 September 2024, Netball NSW's 2024 full year forecast is +\$201k (with capitation and sponsorship revenues on track to budget and NSW Swifts membership and ticketing revenue above Budget).

- On Netball NSW's balance sheet, as at 31 August 2024, cash reserves were projected to increase to \$2.6m as at 31 December 2024 (excluding \$1.5m in government grants) against a cash balance of \$2.6m as at 31 December 2023. As at 31 October 2024, Netball NSW's cash balance is anticipated to be \$2.7m (excluding government grants) as at 31 December 2024.

ACTION: No action required.

3.5.2 Budget for the Financial Year ending 2025

It was **noted** from the presentation given by Manuel Vlandis (CFO) that:

- The Draft FY25 Budget is well advanced, with focus being placed on maintaining the business in a small surplus position whilst looking to ensure sustainable financial growth for reinvestment into the game.
- The Draft FY25 Budget shows a \$410k surplus EBITDA and will be presented to the Board for approval at its December 2024 Board meeting.
- The Draft FY25 Budget features revenue increases from Capitation (4%), Sponsorship (12%), Membership & Ticketing (11%), Government Grants and the Netball NSW Foundation (to be launched in FY25), 4% increases in staff wages and a budget assumption of 114,650 paying netball players.
- Key priorities remain continuing to work on reducing Netball NSW's reliance on capitation revenues, and investment in resources and initiatives to support Associations and grassroots netball.

ACTION: No action required.

3.5.3 Proposed 2025 Netball NSW Affiliation and Organisation Membership Fees

It was **noted** that no increases were proposed for 2025 Association Affiliation Fees:

2025 Netball NSW Proposed Association Affiliation Fees	2024 fee (incl GST)	2025 fee (incl GST)
Membership up to 500 individuals	\$108.63	\$108.63
Membership 501-1000 individuals	\$217.26	\$217.26
Membership 1001-2000 individuals	\$289.67	\$289.67
Membership 2001 individuals and over	\$434.51	\$434.51

It was **noted** that no increases were proposed for 2025 Organisation Membership Fees:

2025 Netball NSW Proposed Organisation Membership Fees	2024 fee (excl GST)	2025 fee (incl GST)
Community Member	\$525.00	\$525.00
Interested Member	\$788.00	\$788.00

RESOLVED THAT the proposed 2025 Netball NSW Affiliation and Organisation Membership Fees are accepted. **CARRIED** unanimously.

ACTION: No action required.

3.5.4 Proposed 2025 Netball NSW Individual Season Membership Fees

It was **noted** that the following increases and new Walking Netball category were proposed for the 2025 Individual Season Membership Fees:

	2025 Netball NSW Fee (Proposed increase)	2024 Netball NSW Fee (Actual)	Netball NSW Fee Difference	% Increase
Senior (12 month)	\$106.35	\$102.43	\$3.92	4%
Senior (6 month)	\$76.95	\$74.00	\$2.67	4%
Senior (3 month)	\$45.58	\$43.63	\$1.95	4%
Junior (12 month)	\$82.83	\$79.89	\$2.67	4%
Junior (6 month)	\$58.32	\$56.36	\$1.96	3%
Junior (3 month)	\$33.15	\$31.87	\$1.17	4%
NetSetGO	\$50.32	\$48.81	\$1.51	3%
All Abilities	\$38.72	\$37.74	\$0.98	3%
1 Day	\$14.22	\$13.24	\$0.98	7%
Non-Player	\$0	\$0	\$0	0%
NEW - Walking Netball (12 month)	\$39.70	-	-	-

RESOLVED THAT the Proposed 2025 Netball NSW Individual Season Membership Fees are accepted. **CARRIED** unanimously.

ACTION: No action required.

3.5.5 Competition Fees 2025

It was **noted** that there would be a change in the way that Competition Fees are charged in 2025, with fees to be charged on a per player basis via PlayHQ at the time of registration to a competition (with the exception of the Masters State Titles Umpire Levy and the Regional League Court Levy), rather than on a per team basis, with this change aimed at reducing the administrative burden for Association administrators.

The following Competition Fees for 2025 were **noted** (representing a 4% increase in the 2024 per team Competition Fees, broken down on a per player basis):

Competition	Per	2025 Fee less PlayHQ fee	2025 Total Fee
Senior State Titles (Girls/Women)	Player	\$37.13	\$38
Senior State Titles (Boys/Men)	Player	\$22.47	\$23
Senior State Titles (All Abilities)	Player	\$11.72	\$12
Junior State Titles (Girls)	Player	\$37.13	\$38
Junior State Titles (Boys)	Player	\$22.47	\$23
Masters State Titles	Player	\$37.13	\$38

Competition	Per	2025 Fee less PlayHQ fee	2025 Total Fee
Masters State Titles Umpire Levy	Team	N/A	\$100
Metro League	Player	\$142.64	\$146
Mens Metro League	Player	\$131.90	\$135
Summer Series	Player	\$109.42	\$112
Social Masters	Player	\$109.42	\$112
Regional League	Player	\$21.49	\$22
Regional League Court Levy	Team	N/A	\$245

ACTION: No action required.

4. Notices of Motion

4.1 Proposed Netball NSW Constitution Changes

The President provided an overview in relation to the motions being presented to Members and the discussion and voting process that will apply to those motions, with the following points **noted**:

- On 28 August 2024, Netball NSW received a valid Notice of Motion from Members submitting proposed changes to the Netball NSW Constitution in the form of four separate motions (“Member Motions”) pursuant to section 249N of the Corporations Act 2001 (Cth).
- The Board does not support the proposed changes set out in the four Member Motions on the basis that there has not been sufficient time to consult with Members on those changes and that such consultation should occur as part of the broader Governance Document Review project currently being undertaken by the Board.
- The Board is, however, supportive of the intent behind the proposed changes set out in Member Motion 1 and, has, therefore, presented an alternative motion to Member Motion 1 (“Board Motion”) for consideration by Members.
- The proposed changes to the Netball NSW Constitution set out in the four Member Motions and in the Board Motion, and explanatory rationales for proposed changes, have been distributed with the Notice of Council Meeting.
- The proposed changes set out in the four Member Motions and in the Board Motion will be voted on separately by way of secret ballot using the Election Runner platform, with Special Resolutions required to approve each of the five separate Motions that require a vote in favour of the proposed changes by at least 75% of Members present. Each of the motions will be preceded by an opportunity for discussion with respect to the merits of each motion.

RESOLVED THAT the order in which the five separate Motions are presented to Members for voting is changed from that set out in the Notice of Council Meeting, with the Board Motion to follow (rather than precede) the four Member Motions.

MOVED: Anne Doring OAM; **SECONDED:** Maureen Boyle OAM. **CARRIED** by majority.

4.1.1 Member Motion 1 – new Clause 25 – Altering the Constitution

RESOLVED THAT the form of Member Motion 1 presented to Members be amended with the replacement of the words “a majority of 3/4 of the members” with the words “the approval of at least 75%”.

MOVED: Anne Doring OAM; **SECONDED:** Maureen Boyle OAM. **CARRIED** by majority.

Prior to the vote taking place, an opportunity was provided for discussion, with the arguments presented for Member Motion 1 by Anne Doring OAM and Maureen Boyle OAM and the arguments presented against Member Motion 1 by Carol Murphy OAM and Lynn Quinn OAM **noted**.

Resolution to include a new Clause 25 into the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting (as amended during the meeting) not carried.

For: 33% (28 Delegates); Against: 66% (57 Delegates); Abstained: 1% (1 Delegate).

4.1.2 Member Motion 2 – amendments to Clauses 11(c), (d) and (e) – Life Members

Prior to the vote taking place, an opportunity was provided for discussion, with the arguments presented for Member Motion 2 by Anne Doring OAM and Maureen Boyle OAM and the arguments presented against Member Motion 2 by Carol Murphy OAM and Wendy Archer AM **noted**.

Resolution to amend Clauses 11(c), (d) and (e) of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting not carried.

For: 32% (27 Delegates); Against: 66% (55 Delegates); Abstained: 2% (2 Delegates).

4.1.3 Member Motion 3 – amendment to Clause 14.5(a) – Role of Nominations Committee

Prior to the vote taking place, an opportunity was provided for discussion, with the arguments presented for Member Motion 3 by Anne Doring OAM and Maureen Boyle OAM and the arguments presented against Member Motion 3 by Louise Sullivan **noted**.

Resolution to amend Clause 14.5(a) of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting not carried.

For: 29% (25 Delegates); Against: 71% (61 Delegates); Abstained: 0% (0 Delegates).

4.1.4 Member Motion 4 - amendment Clauses 14.5(b) – Composition of Nominations Committee

Prior to the vote taking place, an opportunity was provided for discussion, with the arguments presented for Member Motion 4 by Anne Doring OAM and Maureen Boyle OAM and the arguments presented against Member Motion 4 by Carol Murphy OAM **noted**.

Resolution to amend Clause 14.5(b) of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting not carried

For: 35% (30 Delegates); Against: 65% (55 Delegates); Abstained: 0% (0 Delegates)

4.1.5 Board Motion – new Clauses 13.2(e) and (f) – Altering the Constitution

Prior to the vote taking place, an opportunity was provided for discussion, with the arguments presented for the Board Motion by Carol Murphy OAM and the arguments presented against the Board Motion by Maureen Boyle OAM **noted**.

RESOLVED to amend Clauses 13.2(e) and (f) of the Netball NSW Constitution in the manner described in the Council papers issued prior to the meeting.

CARRIED: For: 76% (63 Delegates); Against: 22% (18 Delegates); Abstained: 2% (2 Delegates).

ACTION: Amended Netball NSW Constitution to be uploaded to Netball NSW website and lodged with ASIC.

5. Close

There being no further business, the meeting was declared closed at 1.09pm.

Signed as a correct record of the meeting.

Chairperson

Dated: _____



Annexure B – Financial Report for the Period Ending 31 January 2025

NETBALL NSW MANAGEMENT ACCOUNTS: PERIOD ENDED 31 JANUARY 2025

The NSW Netball Association Limited Summarised Trading Statement (Profit & Loss) By Department, \$'000 For the period ending 31 January 2025	YTD Act	YTD Bud	Var YTD Act vs YTD Bud	FY Bud 2025	Last Year Actual 2024
	Jan 2025	Jan 2025	YTD Bud	2025	2024
	1. Community, Competitions & Pathways				
Capitation and Affiliation	2,528	2,758	(229)	8,787	8,070
Competitions Revenue	253	204	49	1,134	1,083
Other Revenue	95	59	36	2,017	1,291
Community and Pathways Revenue	2,877	3,021	(144)	11,938	10,444
NA Contributions	(57)	(58)	1	(927)	(898)
Insurance	(76)	(69)	(7)	(766)	(829)
Competitions Expenses	(7)	0	(7)	(996)	(912)
Salaries & Wages	(227)	(279)	52	(3,435)	(3,075)
Other Expenses	(34)	(72)	39	(1,878)	(1,202)
Community and Pathways Expenses	(402)	(479)	77	(8,002)	(6,916)
Community, Competitions and Pathways Profit / (Loss)	2,475	2,542	(67)	3,935	3,529
2. NSW Swifts - SSN Operations					
NA Funding	303	303	0	808	784
Sponsorship & Merchandise	162	218	(57)	2,322	2,012
Membership & Ticketing	628	656	(28)	1,824	1,646
Other Revenue	37	23	15	212	253
NSW Swifts - SSN Operations Revenue	1,130	1,200	(70)	5,165	4,695
NA Funding	(33)	(33)	0	(110)	(110)
Player Contract Expenses	(94)	(94)	(0)	(1,038)	(1,047)
Team, Management, Coaches and Support Staff	(225)	(308)	83	(2,732)	(2,554)
Game Day, Membership & Marketing Expenses	(28)	(45)	17	(1,335)	(1,152)
Other Expenses	(24)	(38)	14	(474)	(353)
NSW Swifts - SSN Operations Expenses	(404)	(518)	113	(5,689)	(5,215)
NSW Swifts - SSN Operations Profit / (Loss)	726	682	44	(524)	(521)
3. GIANTS Netball - SSN Operations					
NA Funding	303	303	0	808	784
Sponsorship & Merchandise	114	170	(56)	1,781	1,410
Membership & Ticketing	263	285	(22)	991	845
Other Revenue	0	10	(10)	202	207
GIANTS Netball - SSN Operations Revenue	680	767	(87)	3,782	3,247
NA Funding	(33)	(33)	0	(110)	(110)
Player Contract Expenses	(73)	(88)	15	(984)	(952)
Team, Management, Coaches and Support Staff	(190)	(233)	43	(2,613)	(2,425)
Game Day, Membership & Marketing Expenses	(36)	(43)	6	(1,021)	(1,000)
Other Expenses	(48)	(15)	(33)	(430)	(380)
GIANTS Netball - SSN Operations Expenses	(381)	(412)	31	(5,158)	(4,867)
GIANTS Netball - SSN Operations Profit / (Loss)	299	355	(56)	(1,376)	(1,620)
4. Netball Central					
Netball Central Revenue	71	53	19	1,487	1,525
Netball Central Revenue	71	53	19	1,487	1,525
Insurance	(15)	(15)	0	(181)	(175)
Netball Central Expenses	(81)	(107)	26	(1,339)	(1,329)
Netball Central Expenses	(96)	(122)	26	(1,520)	(1,504)
NNSW Business Operations & Netball Central Profit / (Loss)	(25)	(70)	45	(33)	21
5. NNSW Business Operations					
Commercial & Sponsorship	26	88	(62)	984	999
NNSW Business Operations Revenue	26	88	(62)	984	999
Commercial, Sponsorship, Events, Media	(4)	(19)	15	(526)	(456)
Administration Expenses	(51)	(59)	8	(1,993)	(1,858)
NNSW Business Operations Expenses	(55)	(78)	23	(2,518)	(2,314)
NNSW Business Operations & Netball Central Profit / (Loss)	(29)	10	(39)	(1,534)	(1,315)
EBITDA before Extraordinary Items	3,445	3,519	(74)	468	94
Non Operating Grants Income	0	0	0	0	121
Associations Initiatives	(2)	(17)	15	(90)	(72)
Exceptional Operating	0	0	0	0	10
Gain/Loss on Disposal	0	0	0	32	58
Consolidated Netball NSW EBITDA*					
Revenues	4,784	5,128	(345)	23,356	21,031
Expenses	(1,340)	(1,626)	286	(22,946)	(20,819)
EBITDA*	3,444	3,502	(59)	410	212
Interest	15	15	1	186	199
Depreciation	(154)	(156)	2	(1,920)	(1,910)
Grand Total Profit / (Loss)	3,305	3,361	(56)	(1,324)	(1,499)

THE NEW SOUTH WALES NETBALL ASSOCIATION LIMITED
BALANCE SHEET
31 Jan 2025

\$'000	Actual Jan 2025	Forecast Dec 2025	Actual Dec 2024
<u>Current Assets</u>			
Cash Assets	2,524	3,110	2,773
Accounts Receivable	3,030	500	541
Inventories	6	5	6
Other Current Assets	1,764	1,450	1,970
Total Current Assets	7,324	5,065	5,290
<u>Non-Current Assets</u>			
Fixed assets (at WDV)	21,015	19,159	21,159
Right of Use Asset	767	767	767
Netball Central Sinking Fund	323	523	323
Total Non-Current Assets	22,104	20,449	22,248
Total Assets	29,429	25,514	27,538
<u>LIABILITIES</u>			
<u>Current Liabilities</u>			
Accounts Payable	509	475	473
Other Creditors	380	750	779
Income in advance	901	2,200	2,268
Government Grants (Legacy and Facility Fund)	1,500	1,000	1,500
Foundation Funding in Advance	5	0	5
Lease Liability	72	71	71
GST payable/(receivable)	308	55	51
PAYG/FBT/Payroll Tax Payable	163	70	70
Superannuation contributions payable	116	80	80
Provision for employee entitlements	499	520	563
Total Current Liabilities	4,450	5,221	5,859
<u>Non-Current Liabilities</u>			
Lease Liability	728	700	741
Provision for employee entitlements	249	220	242
Total Non-Current Liabilities	977	920	982
Total Liabilities	5,427	6,141	6,841
NET ASSETS	24,002	19,373	20,697
<u>EQUITY</u>			
Retained earnings	20,697	20,697	22,196
Current year profit/(loss)	3,305	(1,324)	(1,499)
TOTAL EQUITY	24,002	19,373	20,697